

ANALYST BRIEFING AT OFC 2024

Optical Communications

March 26, 2024

Paul Silverstein
Vice President, Investor Relations

HOST



Paul Silverstein
Vice President,
Investor Relations

FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements relating to future events and expectations, including our expectations regarding (i) our future financial and operational results; (ii) growth in the communications markets (including datacom and telecom) we serve; (iii) 5G growth in developing economies and the emergence of 6G; (iv) data center capital expenditures by segment and annual infrastructure spending of the top 15 ICPs vs CSPs; (v) the growth of artificial intelligence and machine learning (“AI/ML”) in data centers and long-term disruption potential; (vi) the datacom market including with respect to 100G, 200G, 400G, 800G, 1.6T and 3.2T and the duration of the domination of 800G/1.6T; (vii) annual new bandwidth in cloud, telecom and enterprise and our largest telecom opportunity - transceivers; (viii) growth in disaggregated systems; and (ix) shipments of optical circuit switching for datacenters and our positioning for opportunities in such space; (x) the shipment of transceivers for artificial intelligence; (xi) our continued leadership in datacom transceivers in 800G and 1.6T; (xii) the rise of artificial intelligence; (xiii) production of 800G, 1.6T and 3.2T transceivers; (xiiii) opportunities in optical circuit switch for datacenters from our Datacenter Light Crossconnect™; and (xiv) 800G becoming half of our revenue and outpacing market growth in the next five years, each of which, is based on certain assumptions and contingencies. The forward-looking statements are made pursuant to the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995 and relate to the Company’s performance on a going-forward basis. The forward-looking statements in this investor presentation involve risks and uncertainties, which could cause actual results, performance or trends to differ materially from those expressed in the forward-looking statements herein or in previous disclosures.

The Company believes that all forward-looking statements made by it in this presentation have a reasonable basis, but there can be no assurance that management’s expectations, beliefs, or projections as expressed in the forward-looking statements will actually occur or prove to be correct. In addition to general industry and global economic conditions, factors that could cause actual results to differ materially from those discussed in the forward-looking statements in this presentation include but are not limited to: (i) the failure of any one or more of the assumptions stated herein to prove to be correct; (ii) the risks relating to forward-looking statements and other “Risk Factors” discussed in the Company’s Annual Report on Form 10-K for the fiscal year ended June 30, 2023 and additional risk factors that may be identified from time to time in filings of the Company; (iii) the substantial indebtedness the Company incurred in connection with its acquisition of Coherent, Inc. (the “Transaction”), the need to generate sufficient cash flows to service and repay such debt and the Company’s ability to generate sufficient funds to meet its anticipated debt reduction goals; (iv) the possibility that the Company may not be able to continue its integration progress on and/or take other restructuring actions, or otherwise be able to achieve expected synergies, operating efficiencies, including greater scale, focus, resiliency, and lower operating costs, and other benefits within the expected time-frames or at all and ultimately to successfully fully integrate the operations of Coherent, Inc. (“Coherent”) with those of the Company; (v) the possibility that such integration and/or the restructuring actions may be more difficult, time-consuming or costly than expected or that operating costs and business disruption (including, without limitation, disruptions in relationships with employees, customers or suppliers) may be greater than expected in connection with the Transaction and/or the restructuring actions; (vi) any unexpected costs, charges or expenses resulting from the Transaction and/or the restructuring actions; (vii) the risk that disruption from the Transaction and/or the restructuring actions materially and adversely affects the respective businesses and operations of the Company and Coherent; (viii) potential adverse reactions or changes to business relationships resulting from the completion of the Transaction and/or the restructuring actions; (ix) the ability of the Company to retain and hire key employees; (x) the purchasing patterns of customers and end users; (xi) the timely release of new products, and acceptance of such new products by the market; (xii) the introduction of new products by competitors and other competitive responses; (xiii) the Company’s ability to assimilate other recently acquired businesses, and realize synergies, cost savings, and opportunities for growth in connection therewith, together with the risks, costs, and uncertainties associated with such acquisitions; (xiv) the Company’s ability to devise and execute strategies to respond to market conditions; (xv) the risks to realizing the benefits of investments in R&D and commercialization of innovations; (xvi) the risks that the Company’s stock price will not trade in line with industrial technology leaders; and/or (xvii) the risks of business and economic disruption related to worldwide health epidemics or outbreaks that may arise. The Company disclaims any obligation to update information contained in these forward-looking statements, whether as a result of new information, future events or developments, or otherwise. Unless otherwise indicated in this presentation, all information in this presentation is as of March 26, 2024.

SPEAKERS



Dr. Sanjai Parthasarathi
Chief Marketing Officer



Dr. Julie Sheridan Eng
Chief Technology Officer



Dr. Lee Xu
Executive Vice President,
Datacom Transceivers



Dr. Beck Mason
Executive Vice President,
Telecommunications

COMMUNICATIONS MARKET UPDATE AND OFC SHOWCASE

Dr. Sanjai Parthasarathi - Chief Marketing Officer

MARKET UPDATE

ALL OUR MARKETS ARE HEALTHY AND GROWING OVER THE LONG TERM

Industrial



TAM: \$25B
CAGR: 8%

Communications



TAM: \$29B
CAGR: 15%

Electronics



TAM: \$9B
CAGR: 28%

Instrumentation



TAM: \$6B
CAGR: 7%

Combined CY24 TAM of **\$69 B** growing to **\$135 B** within five years

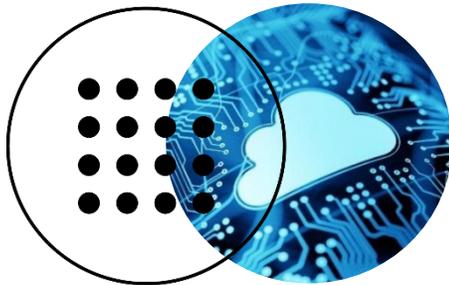
OUR MARKETS AND VERTICALS

Industrial Market



- Precision Manufacturing
- Semiconductor Capital Equipment
- Display Capital Equipment
- Aerospace & Defense

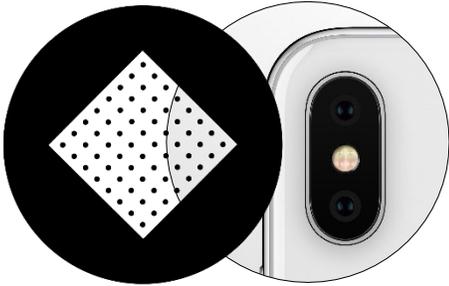
Communications Market



- Datacom
- Telecom

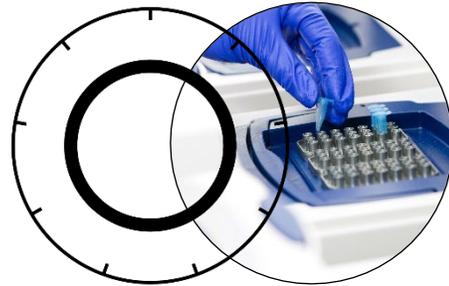
Focus of Today's Event

Electronics Market



- Consumer Electronics
- Automotive

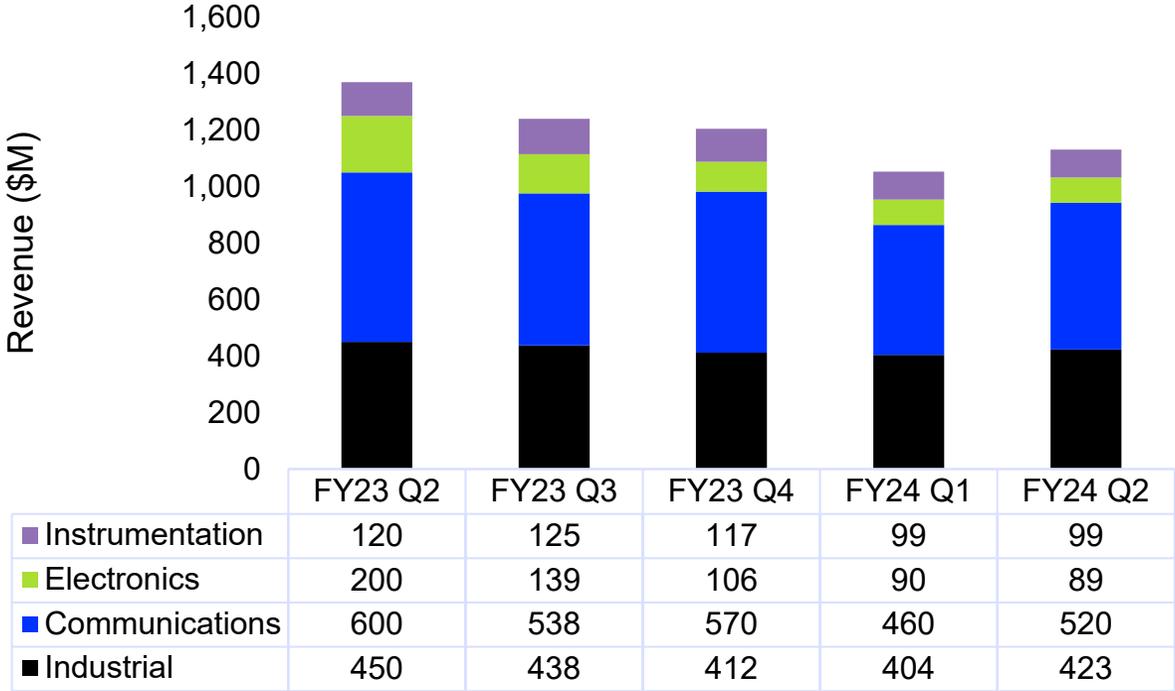
Instrumentation Market



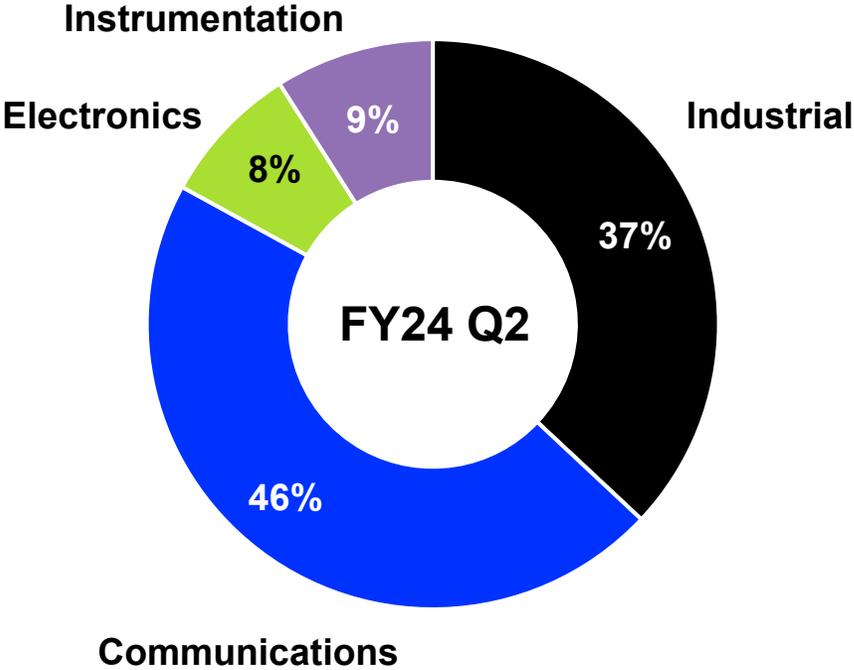
- Life Sciences
- Scientific Instrumentation

COMMUNICATIONS IS OUR LARGEST MARKET

Quarterly Revenue Trend



Revenue Distribution (1)



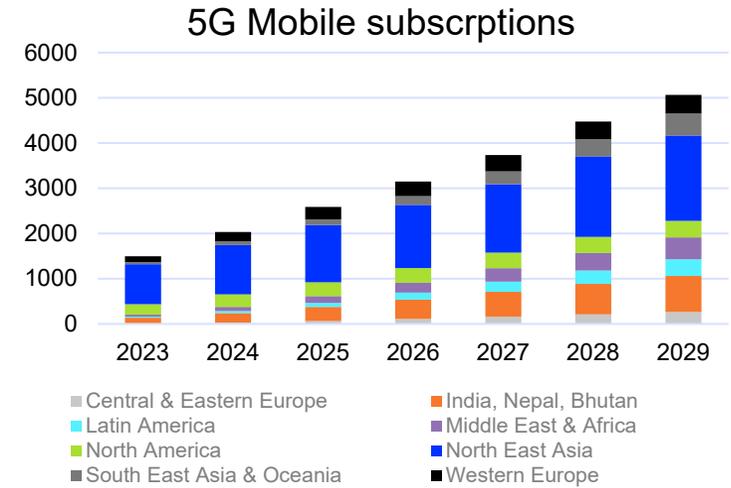
(1) Amounts may not recalculate due to rounding.

COMMUNICATIONS MARKET DRIVERS

2.6 Billion
 (1/3 of global population)
 still not connected to the
 internet



10 Tbps	1 Tbps
Full parallax High-definition holographic display	6G



Forecasted 5G Growth in developing economies
 Source: Ericsson Mobility Visualizer

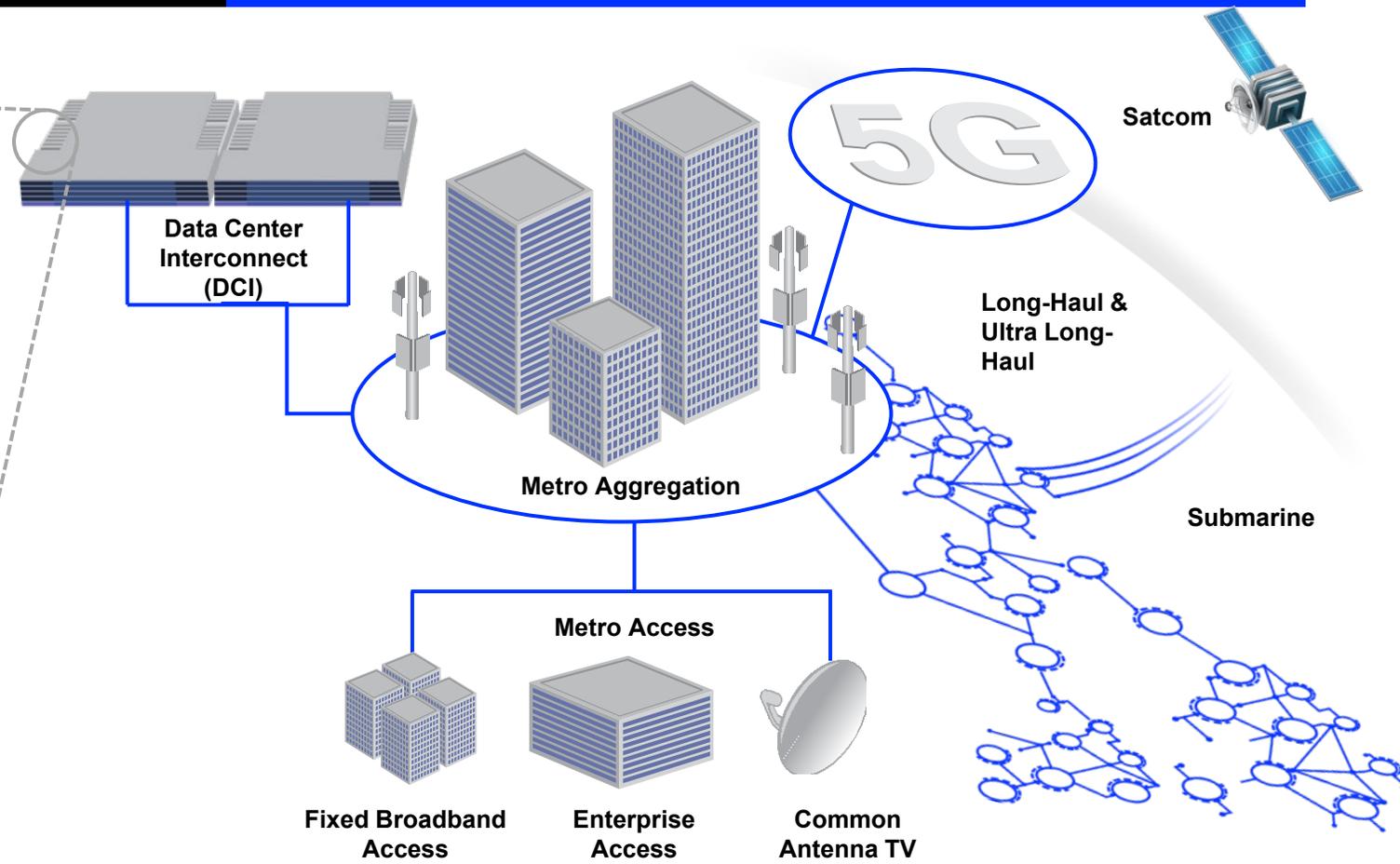
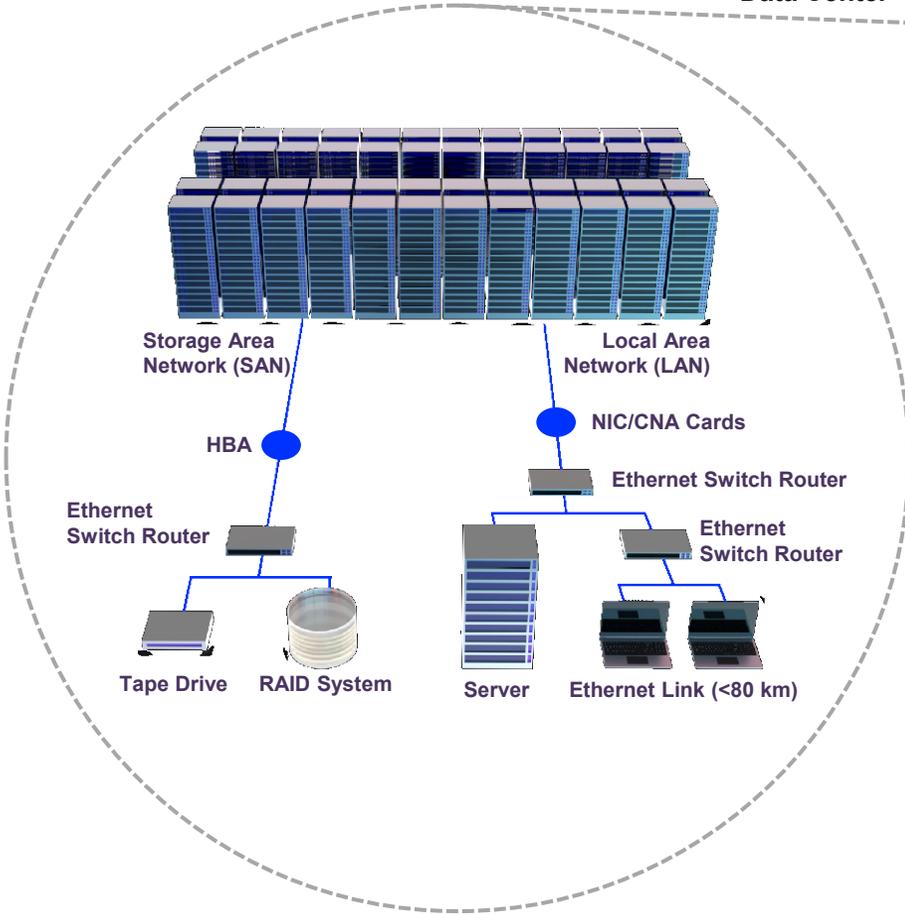
Eventual emergence of
6G

DATAKOM AND TELECOM VERTICALS DEFINED

DATAKOM

TELECOM

Data Center

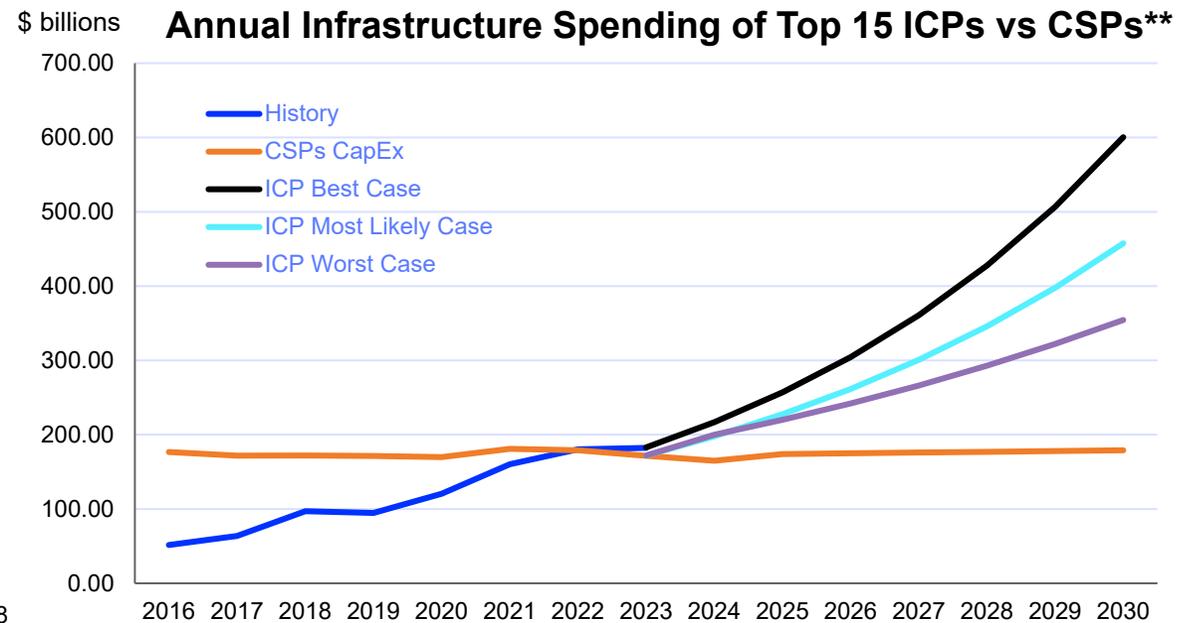
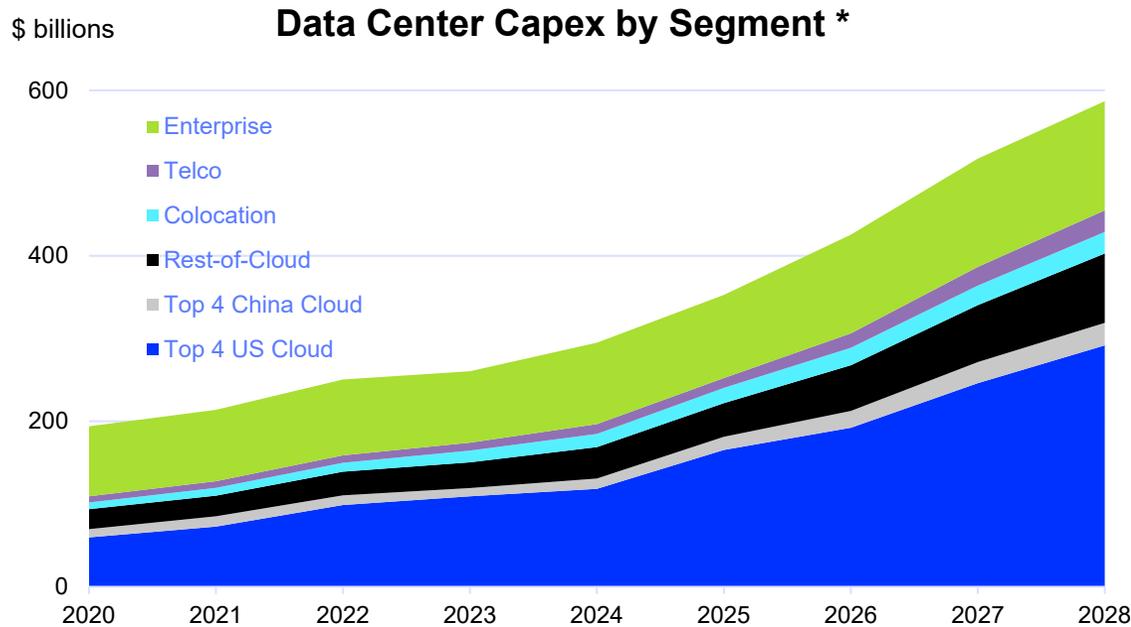


INFRASTRUCTURE SPEND AND OUR EXPANDING SAM

Our SAM	2024	2029	CAGR
Datacom	\$9B	\$21B	17%
Telecom	\$8B	\$16B	16%

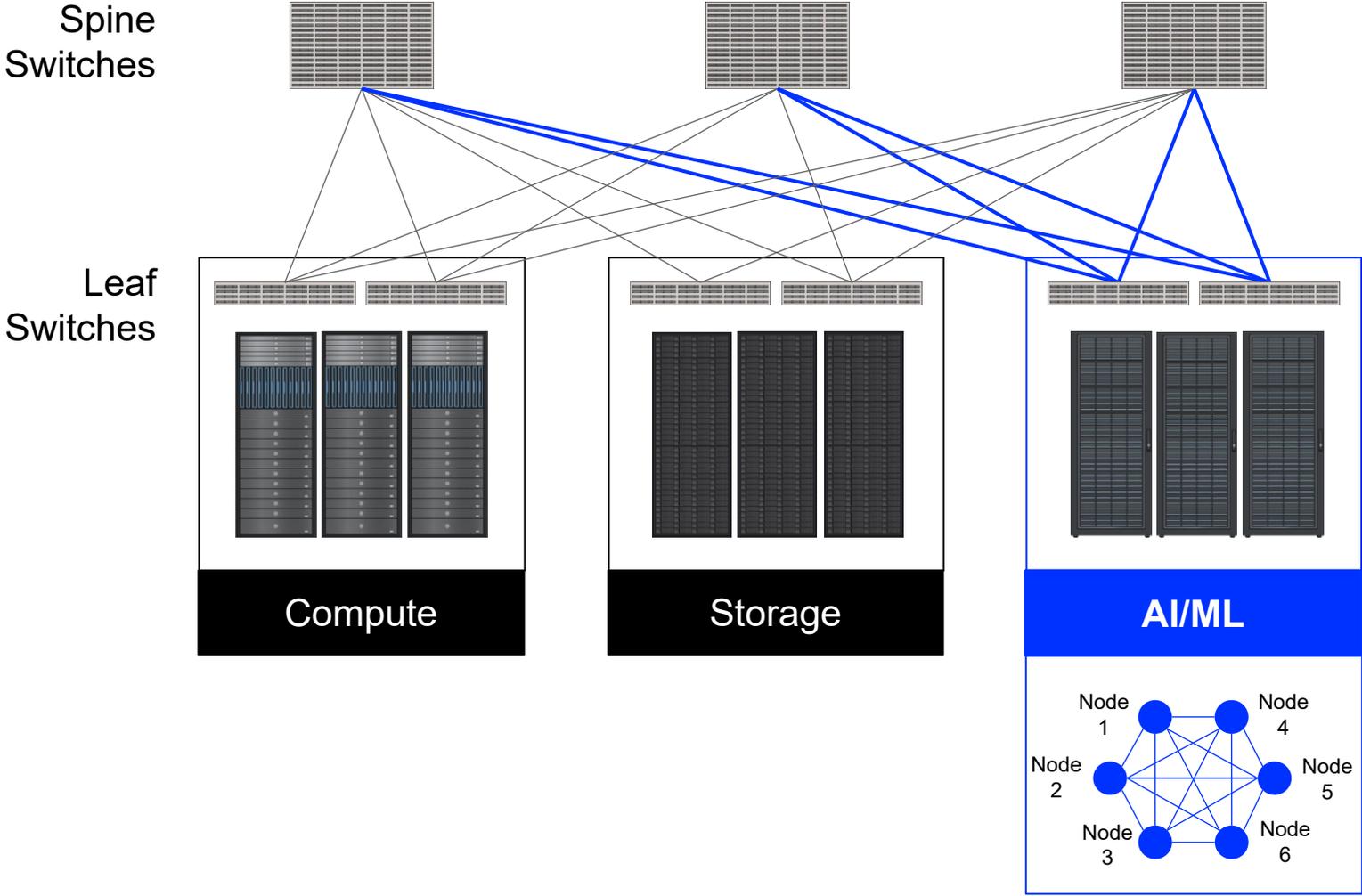
Expanding SAM through:

- New coherent transceivers
- Disaggregated systems
- Optical circuit switches



Source: * Dell'Oro Group – Data Center Capex forecast report-Jan 2024, ** LightCounting – Mar 2024

THE GROWTH OF AI/ML IN DATA CENTERS IS A LONG-TERM DISRUPTION



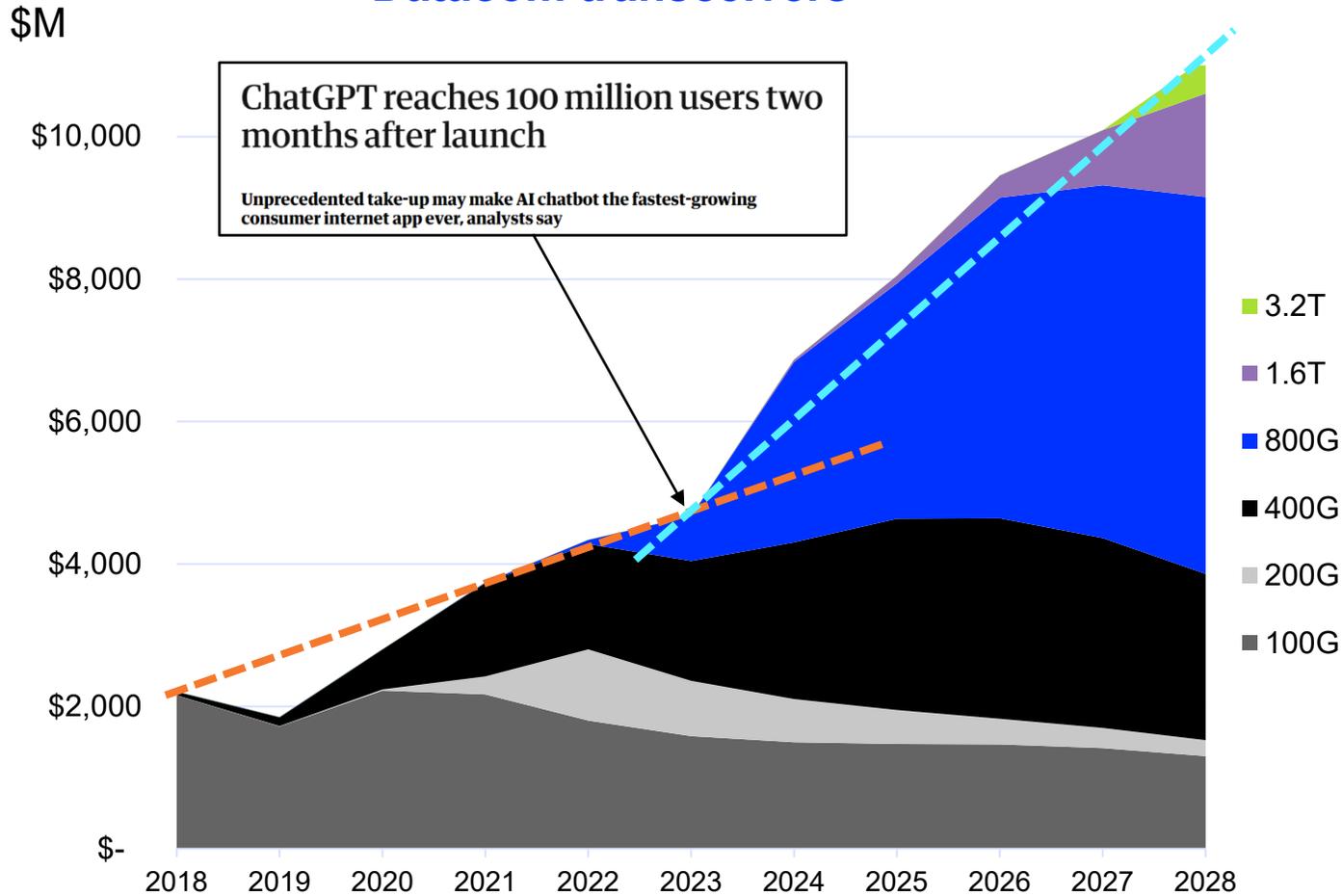
← Frontend Connections

- Rapid rise of new networks dedicated to AI/ML inside a data center
- Our optics powers both frontend & backend connections
- Evolution: Now AI, non-AI, and High Performance Computing are blending into an amorphous network

← Backend Connections

DATAKOM MARKET IS ENJOYING AN INFLECTION POINT, THANKS TO AI BOOM

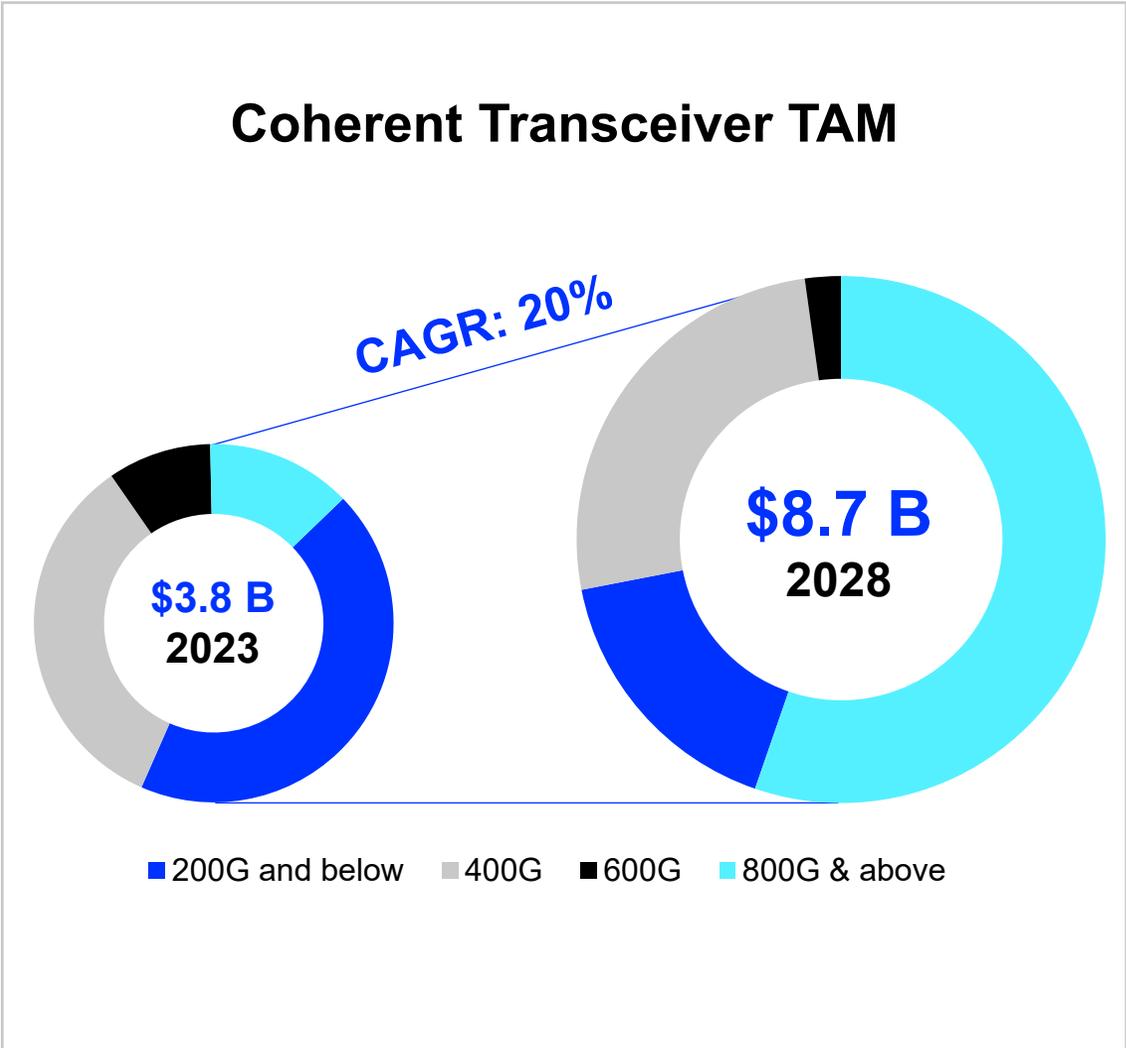
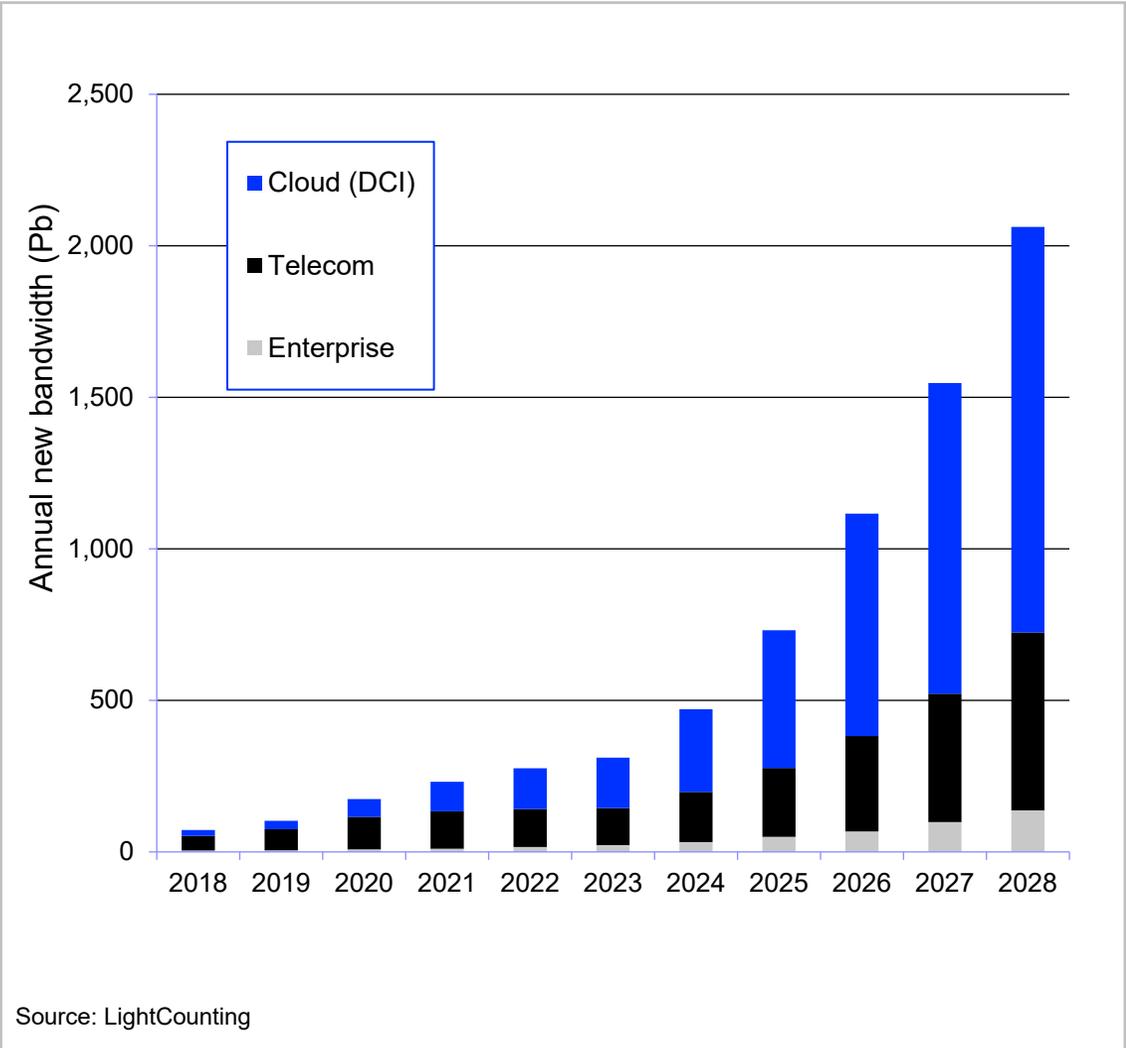
Datacom transceivers



Source: LightCounting & Internal Estimates

Expect 800G/1.6T to dominate for next 5 years	Long overlapping cycles
Fast rise, slow decay	“Annuity” model of ROI

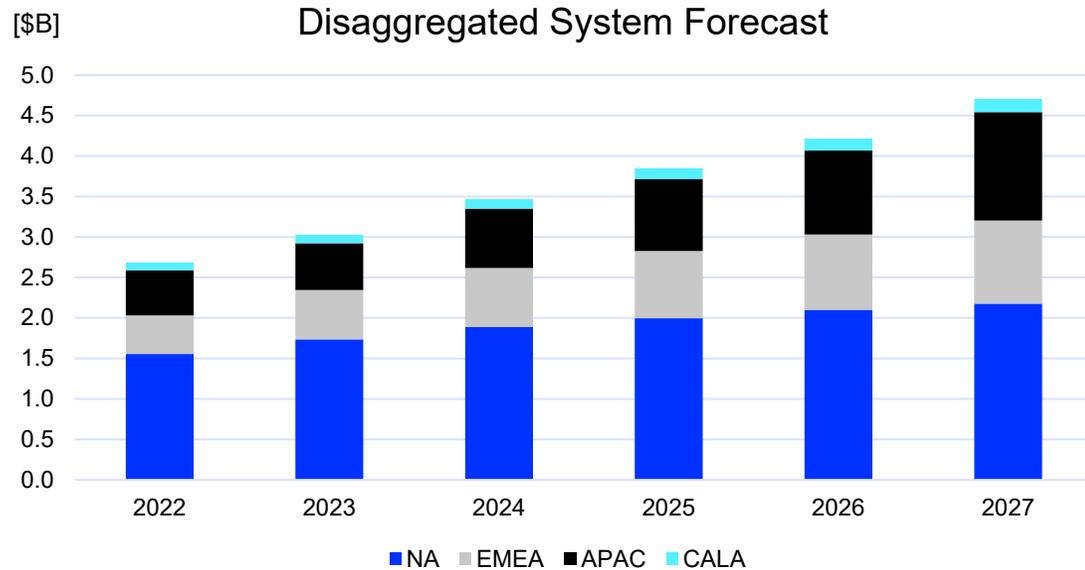
EXPANDING SAM: OUR LARGEST TELECOM OPPORTUNITY - COHERENT TRANSCEIVERS



EXPANDING SAM – CLIMBING UP VALUE CHAIN

IPoDWDM gaining traction:

- Application space has expanded well beyond metro DCI
- Cross-selling opportunity with DCO pluggables



Signal AI - Compact Modular Forecast - 4Q23 Transport Hardware Report



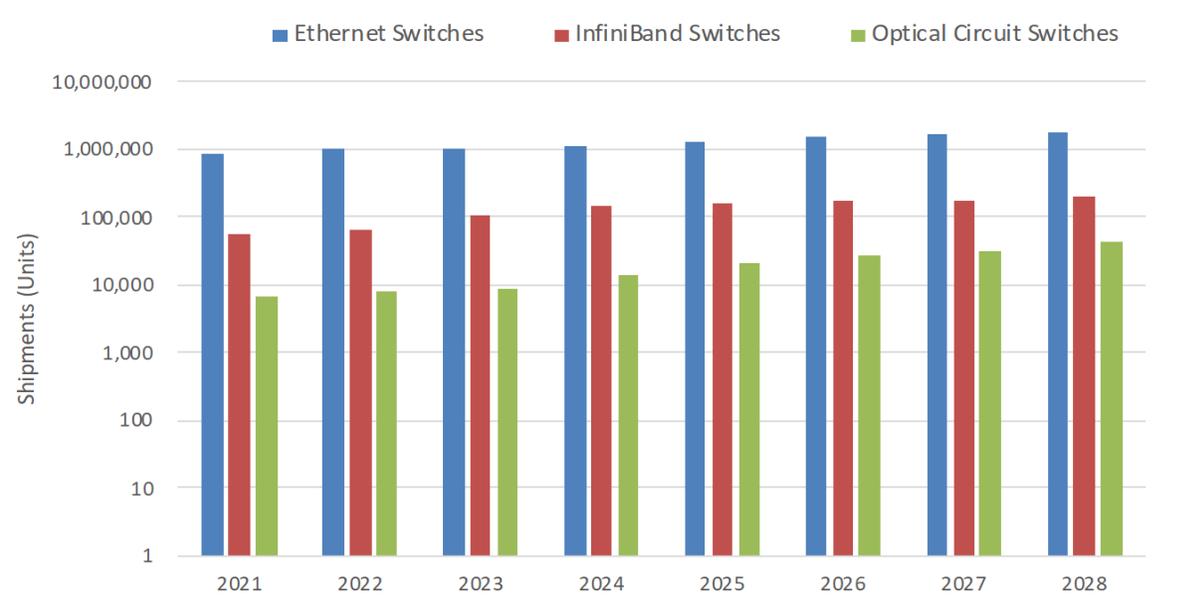
Introducing at
OFC



Coherent Datacenter Lightwave Cross-Connect (DLX™)



EXPANDING SAM - OPTICAL CIRCUIT SWITCHING FOR DATACENTERS



Source: LightCounting

Our expertise & decades of experience with our Liquid Crystal WSS platform positions us well for this opportunity!

OFC 2024 SHOWCASE

OUR BEST OFC EVER !!

OFC 2024 – San Diego,
March 26 – 28, 2024
Booth 3412



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WELCOME
TO YOUR SAN DIEGO CONVENTION CENTER

THREE COHERENT EXECUTIVES AT OFC'S HEADLINE EVENT

Event

Optica Executive Forum at OFC 2024

Hilton San Diego Bayfront, March 25, 2024

Session 3: Photonic Manufacturing and Enabling Technologies



Moderator:

Dr. Sanjai Parthasarathi, Coherent Corp.



Speakers:

Dr. Giovanni Barbarossa, Coherent Corp.

Giorgio Cazzaniga, Jabil

Dr. Ted Letavic, Global Foundries

Dr. Tim Vang, Semtech

Mike Bell, Corning

Session 4: CEO Panel

Moderator:

Dr. Michael Leppy, Lightwave Logic



Speakers:

Dr. Chuck Mattera, Coherent Corp.

David Heard, Infinera

Alan Lowe, Lumentum

Bill Brennan, Credo

LIGHTWAVE INNOVATION AWARDS RECEIVED YESTERDAY



March 25, 2024

800G ZR QSFP-DD

Optical Transceivers and Transponders

A vertical rectangular card with a black background. A large blue circle is centered in the upper half, containing the text '800G ZR QSFP-DD' in white. The lower half of the card is a grey bar containing the text 'Optical Transceivers and Transponders' in white.

800G IC-TROSA

Optical Components

A vertical rectangular card with a black background. A large cyan circle is centered in the upper half, containing the text '800G IC-TROSA' in white. The lower half of the card is a grey bar containing the text 'Optical Components' in white.

WaveShaper 4000B

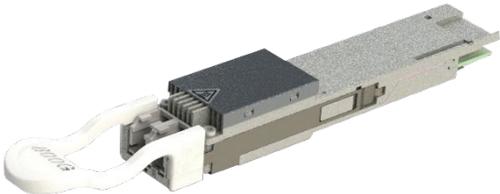
Lab/Production Test Equipment

A vertical rectangular card with a black background. A large purple circle is centered in the upper half, containing the text 'WaveShaper 4000B' in white. The lower half of the card is a grey bar containing the text 'Lab/Production Test Equipment' in white.

PLEASE COME AND SEE OUR PRODUCT DEMOS AT BOOTH # 3412



300x300 OCS with 800G 2xFR4



800G QSFP-DD DCO



800G DR4 LPO (using DFB-MZ)



100G QSFP28 DCO I-Temp

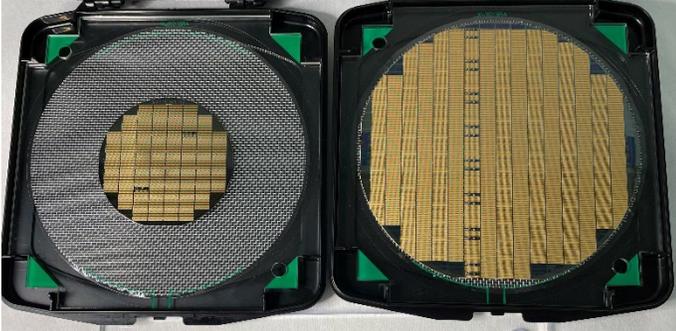


C+L Wideband OCM, 2x32 C+L WSS, C+L Amps

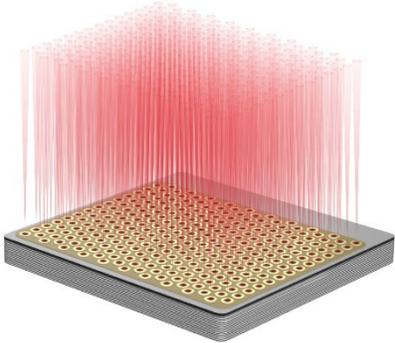


WaveShaper for O-Band; Wavemaker C+L

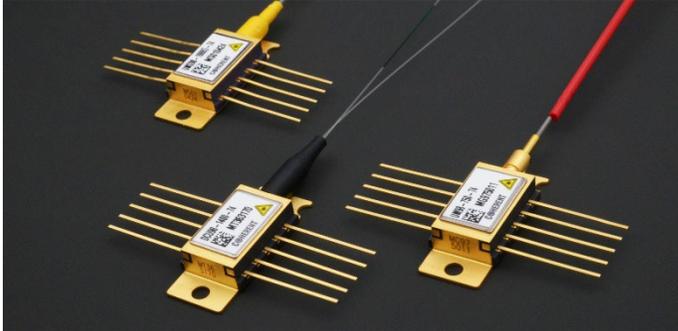
SIGNIFICANT ANNOUNCEMENTS



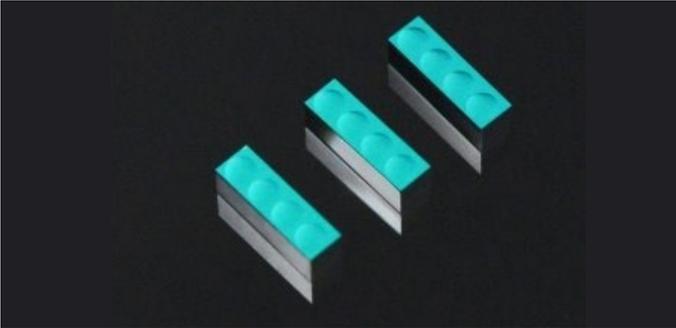
6" InP Platform



Path to 200 G VCSELs



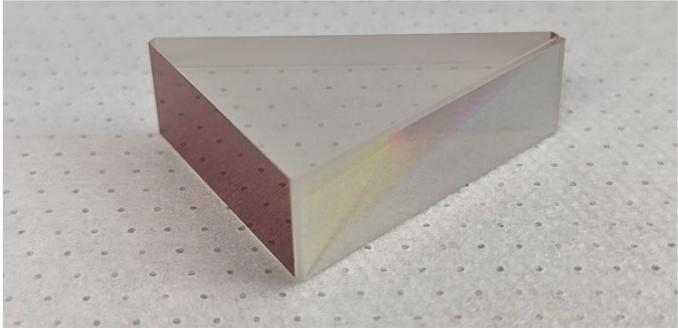
New Pump lasers
Single & Dual chip uncooled



Micro Lens Array



BiDi Adaptor



Extended Range Grism

DATACENTER PANEL: AI/ML AND FUTURE NETWORKS TO SUPPORT IT

Session Description

This panel will be focused on component suppliers for ML/AI systems inside the data center

Today at 12:30 pm Theatre 2



Organizer

Dr. Sanjai Parthasarathi
Chief Marketing Officer
Coherent, United States



Panelist

Vipul Bhatt
VP Marketing, Datacom Vertical
Coherent, United States

Panelist

Dr. Cedric Lam
Principal Engineer
Google, United States



Panelist

Craig Thompson
VP of Business Development
NVIDIA, United States



Panelist

Marek Tialka
Senior Director of Marketing High
Performance Analog Macom, United
States



Panelist

Mark Kimber
Production Definition
Semtech, United States



HEAR OUR OTHER SPEAKERS

Lithographic Aperture VCSELs Enabling Beyond 100G Datacom Applications

Stefano Tirelli

10:30 – 10:45 am
March 25th
M2D Room 3

Mobile Optics (MOPA) for the 6G Era

Gert Sarlet

11:00 – 12:00pm
March 26th
Theater III

CableLabs: Empowering Access Networks with Coherent Optics

Shawn Esser

11:30 – 12:30pm
March 27th
Theater II

Integrated Coherent Transmit- Receive Optical Sub-Assembly (IC- TROSA) for 140 GBd Applications

Efthymios Rouvalis

2:15 – 2:30pm
March 27th
W3A.2

Coherent Optics Unleashed: From 400ZR Success to 800ZR/LR Advancements and 1600ZR Kick-off

Gert Sarlet

4:00 – 5:00pm
March 27th
Theater I

Multimode Links Based on High- Speed VCSELs for Cost-Effective Data Center Connectivity

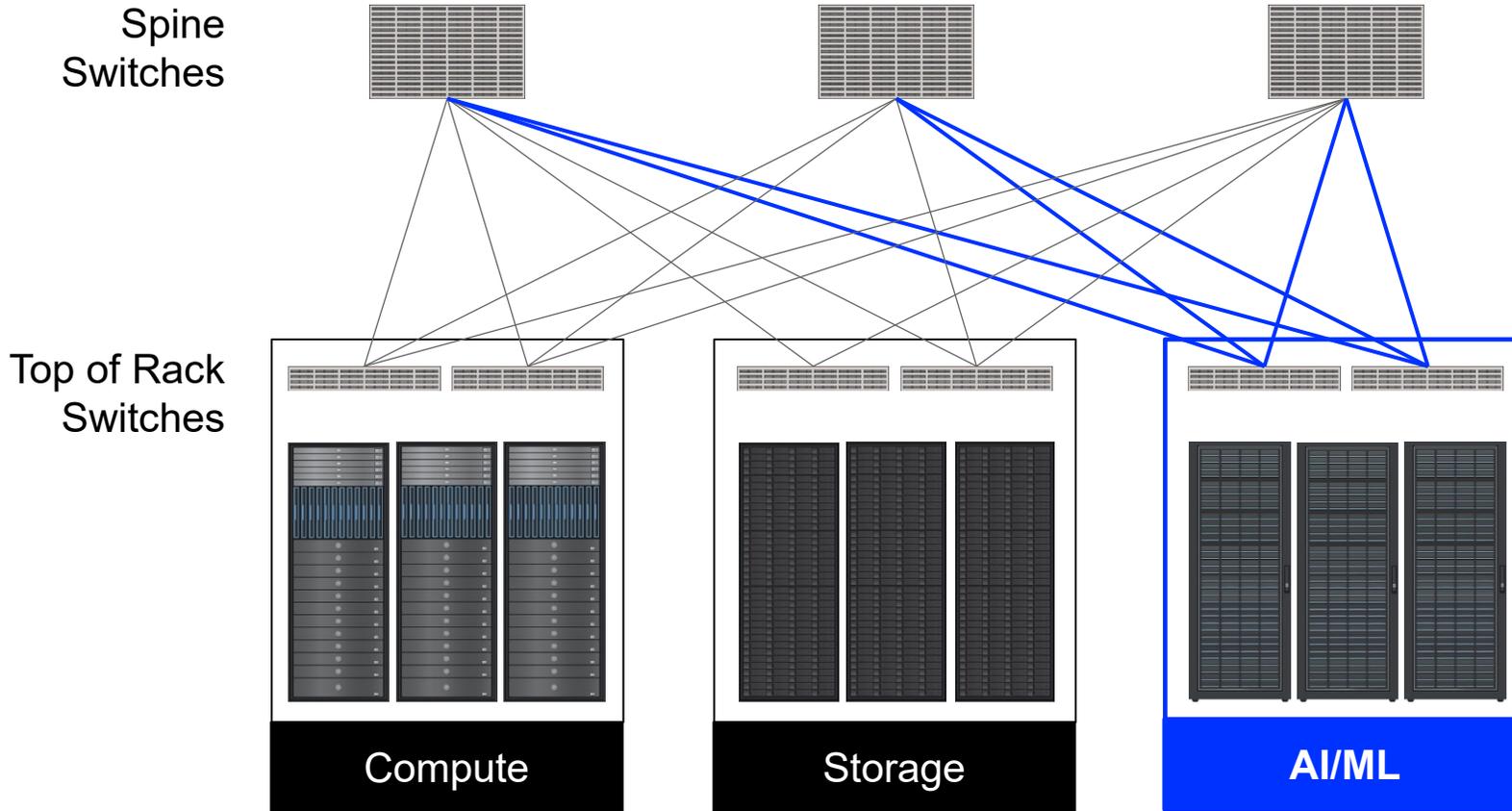
Vipul Bhatt

12:30 – 2:00pm
March 26th
Theater II

TECHNOLOGY FOR DATACOM AND AI TRANSCEIVERS

Dr. Julie Sheridan Eng - Chief Technology Officer

THE GROWING FOOTPRINT OF AI/ML IN DATA CENTERS

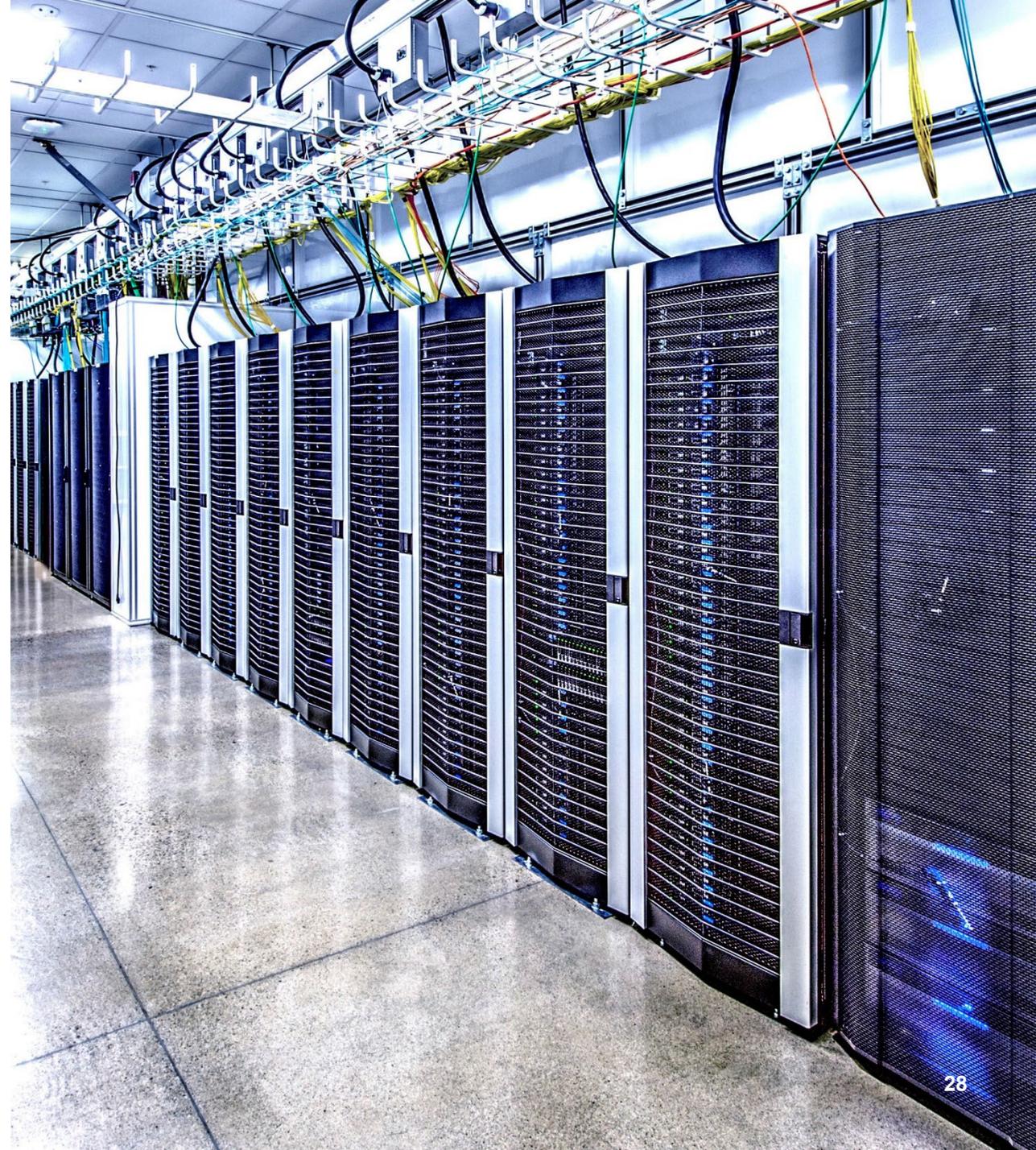


AI / ML

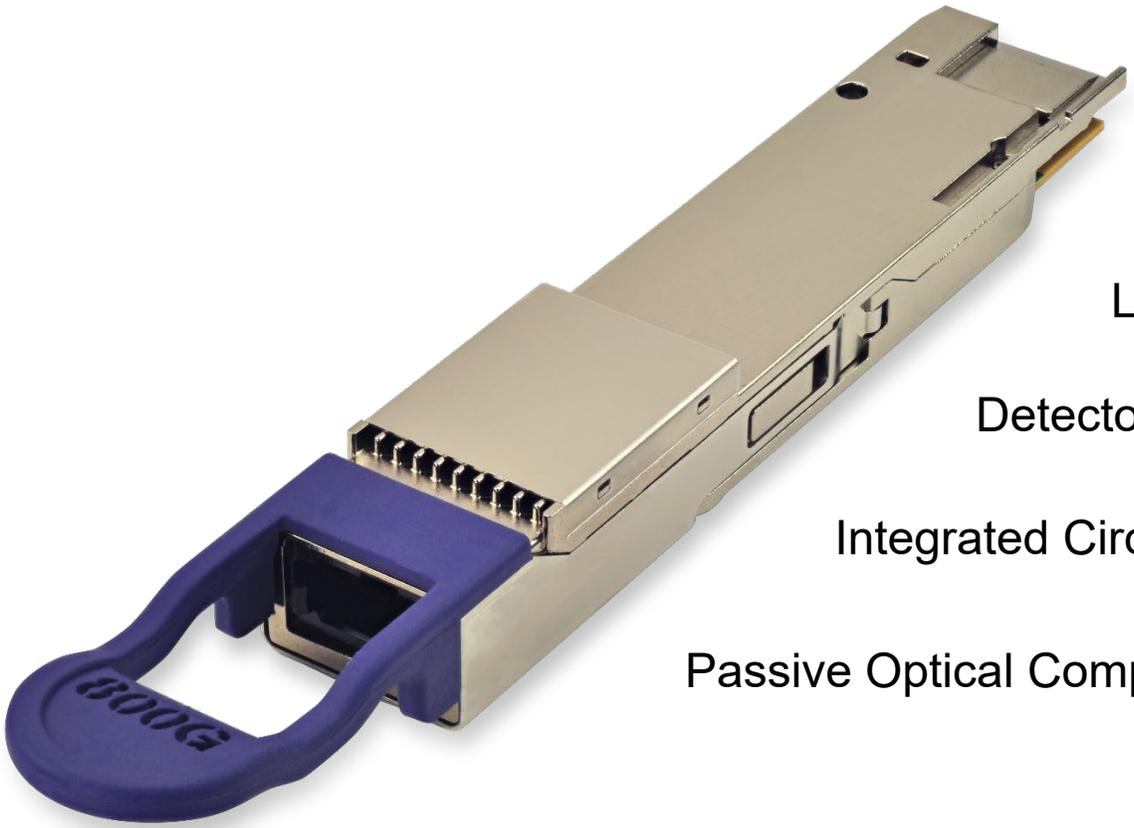
- A new datacenter network dedicated to AI/ML
- Many optical connections
- AI/ML link data rates expected to grow much faster than compute and storage

TECHNOLOGIES FOR AI/ML

Artificial Intelligence and Machine Learning are accelerating the pace of innovation in transceivers and optical components



OUR VERTICAL INTEGRATION IN LASERS, DETECTORS, INTEGRATED CIRCUITS, AND PASSIVE OPTICS IS A DIFFERENTIATOR

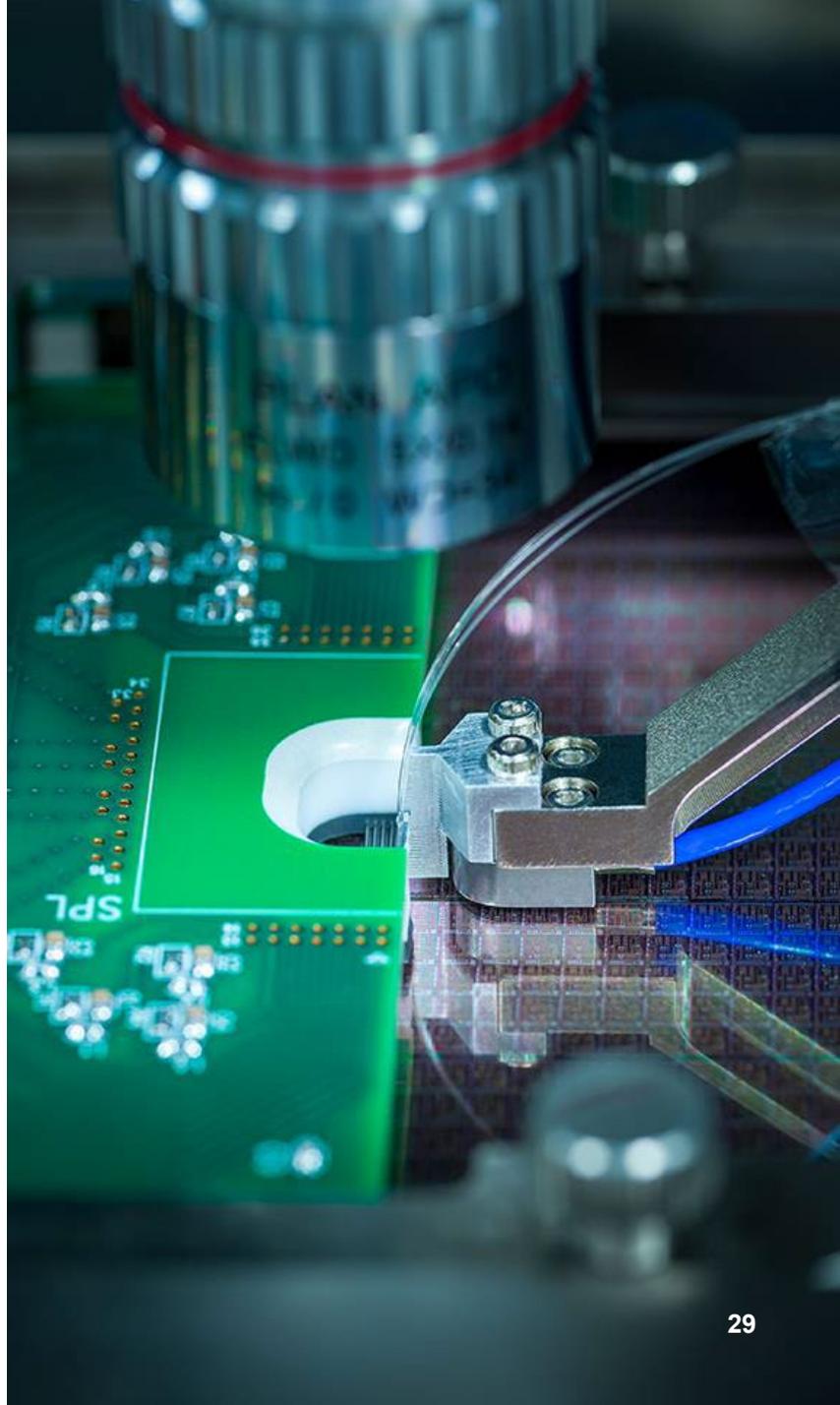


Lasers

Detectors

Integrated Circuits

Passive Optical Components



100G AND 200G/LANE LASERS FOR 800G AND 1.6T

Short-Reach < 50 m
8x100G for 800G 8x200G for 1.6T
Gallium Arsenide
<ul style="list-style-type: none"> VCSEL

Mid-Reach 500 m to 2 km
8x100G for 800G 4x200G for 800G 8x200G for 1.6T
Indium Phosphide, Silicon Photonics
<ul style="list-style-type: none"> EML InP CW Laser with Silicon Photonics

Long-Reach Up to 10 km
8x100G for 800G 4x200G for 800G 8x200G for 1.6T
Indium Phosphide
<ul style="list-style-type: none"> EML DFB-MZ

VCSEL: Vertical Cavity Surface-Emitting Laser

EML: Electro-Absorption Modulated Laser

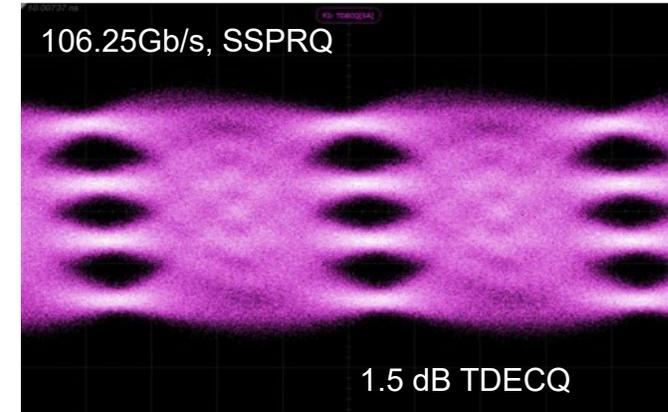
CW: Continuous Wave

DFB-MZ: Distributed Feedback Laser with Mach-Zehnder Modulator

Datacom transceiver R&D in
Fremont, CA



GALLIUM ARSENIDE PLATFORM FOR SHORT-REACH 800G AND 1.6T TRANSCEIVERS

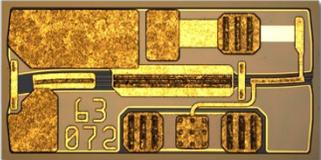


- 100G VCSELs shipping in production for 400G and 800G transceivers
- 200G/lane VCSEL in development for 800G and 1.6T transceivers
- Over 200B VCSEL emitters shipped

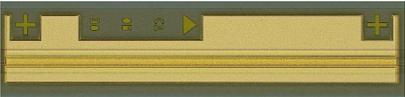
Vertically integrated 6" GaAs platform
Sherman, TX

INDIUM PHOSPHIDE TECHNOLOGY PLATFORM FOR LONG-REACH TRANSCEIVERS

Over 200M datacom lasers shipped



Electro-Absorption
Modulated Laser (EML)

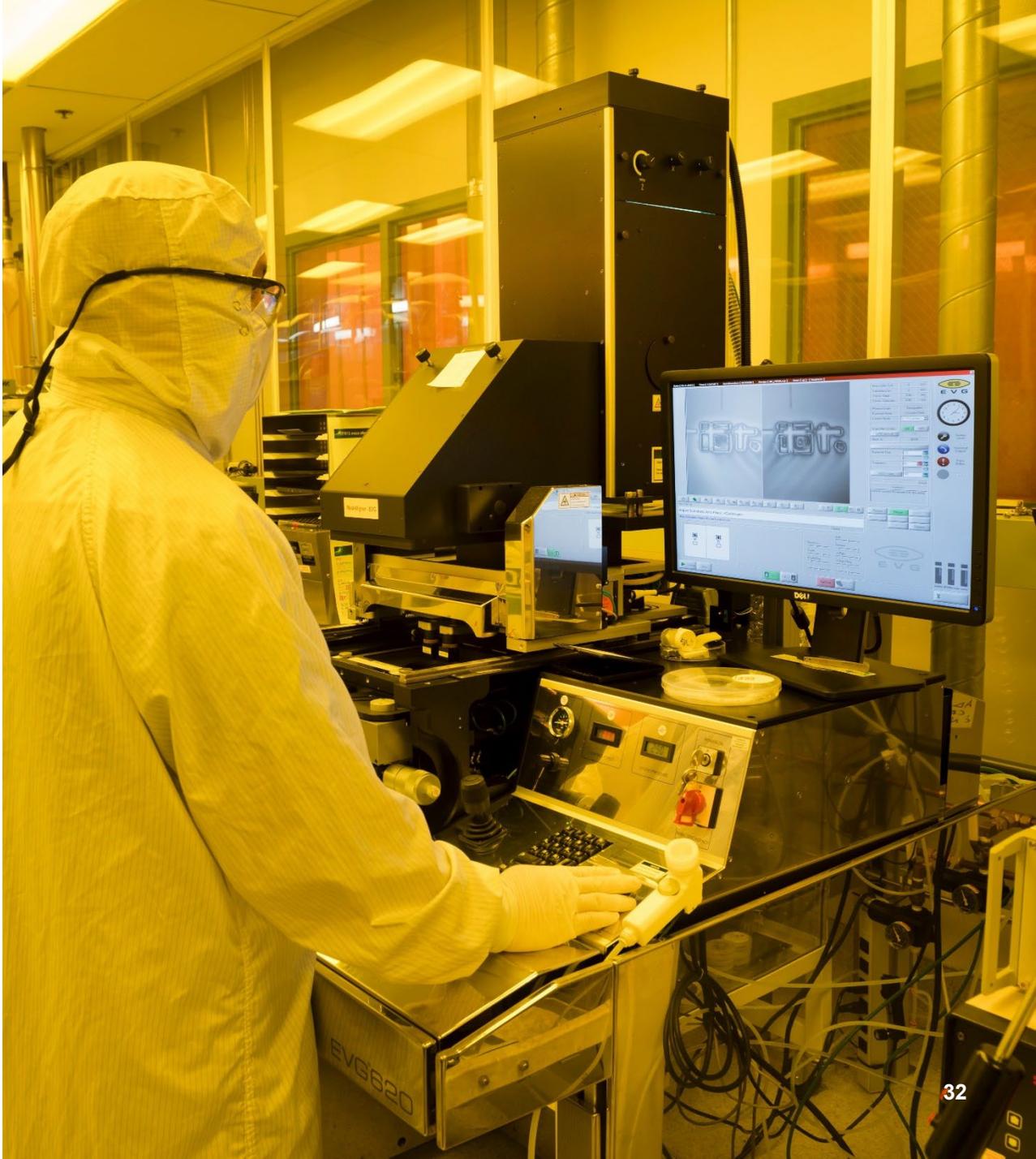


Continuous Wave Laser
(CW Laser)



InP-based Photodetectors

Indium phosphide wafer fab in
Fremont, CA

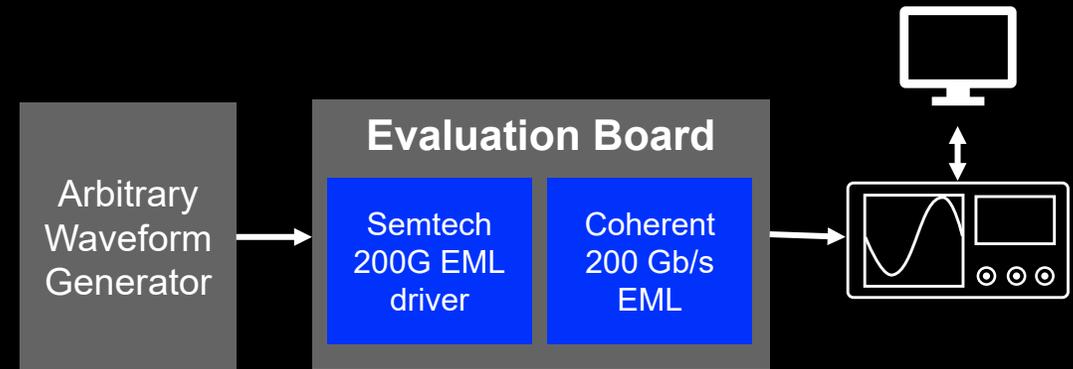


EMLs FOR 100G AND 200G/LANE FOR 800G AND 1.6T TRANSCEIVERS

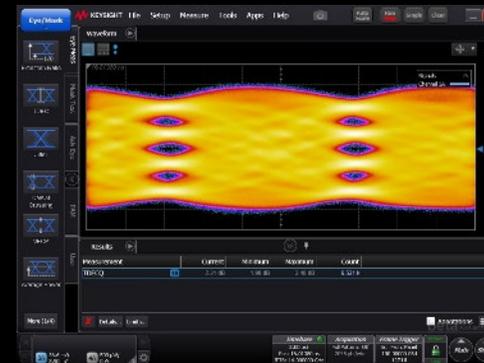
- 100G/Lane Electro-Absorption Modulated Lasers (EMLs) are shipping in volume today in 800G transceivers
- 200G/lane in development, supports 800G (4x200G) and 1.6T (8x200G) transceivers



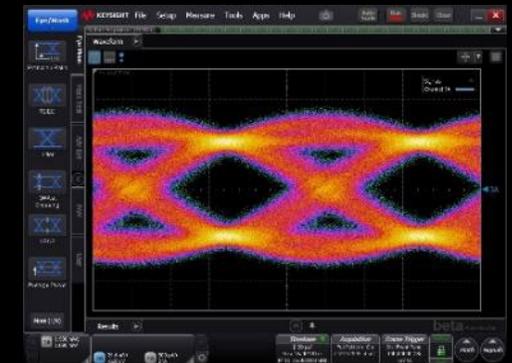
Demonstrated at ECOC 2022



Optical Eye



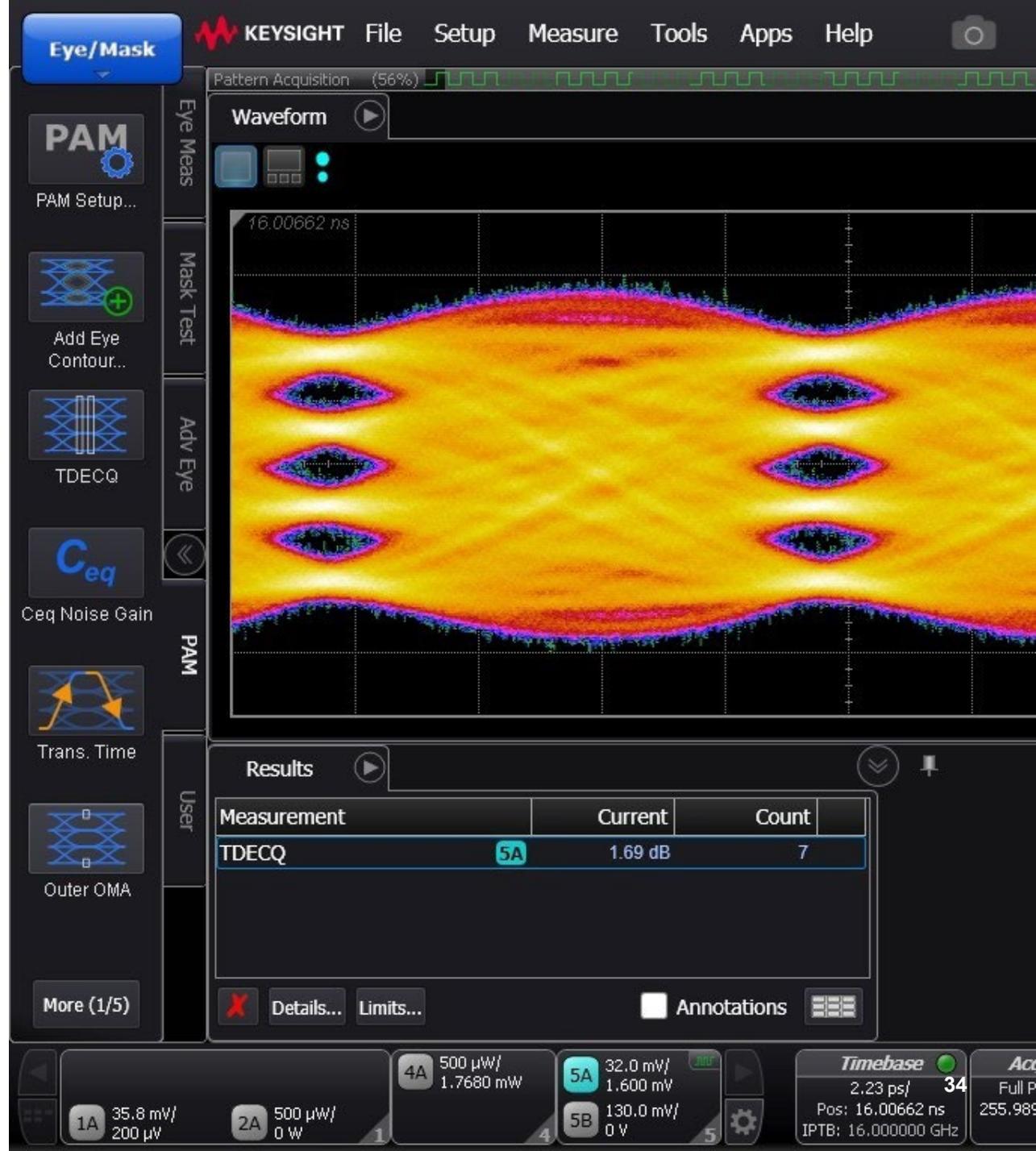
200G PAM4



100G NRZ

200G PAM4 DFB-MZ LASER FOR HIGHER PERFORMANCE 800G/1.6T

- Supports 800G and 1.6T at 10 km
 - LAN-WDM and CWDM wavelengths
 - High Output power and superior signal integrity
 - Linear performance a great fit for Linear Pluggable Optics (LPO)
- Live demo of 800G FR4 OSFP with DFB-MZ at ECOC 2023
- ECOC 2023 Industry Award for “Most Innovative Product”



Eye/Mask

PAM

PAM Setup...

Add Eye Contour...

TDECQ

Ceq

Ceq Noise Gain

Trans. Time

Outer OMA

More (1/5)

Pattern Acquisition (56%)

Waveform

16.00662 ns

Results

Measurement	Current	Count
TDECQ	5A	7

Details... Limits...

Annotations

1A 35.8 mV/ 200 μV

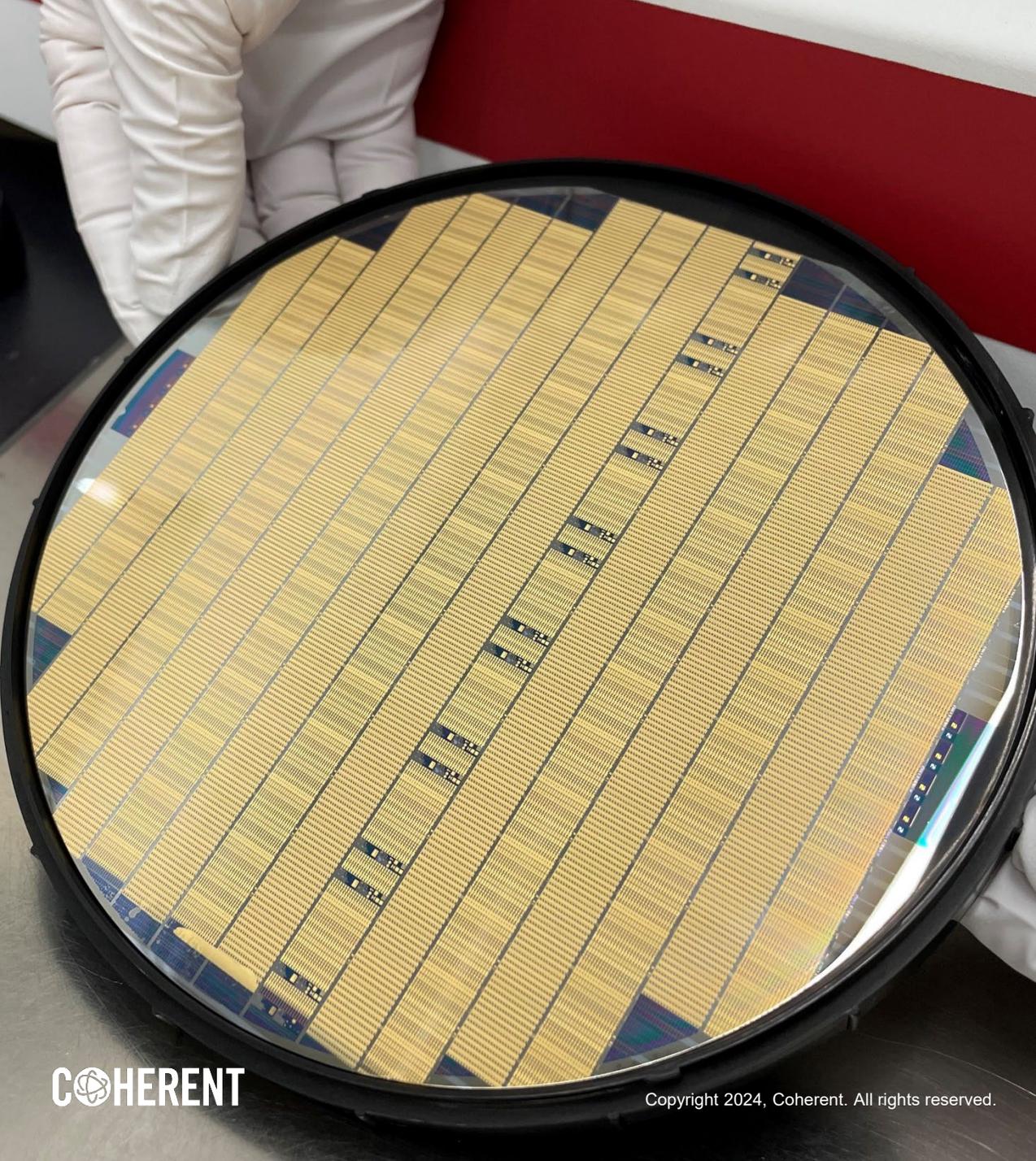
2A 500 μW/ 0 W

4A 500 μW/ 1.7680 mW

5A 32.0 mV/ 1.600 mV

5B 130.0 mV/ 0 V

Timebase 2.23 ps/ 34 Full P 255.989 IPTB: 16.000000 GHz



INVESTMENT IN 6" InP PLATFORM TO SUPPORT AI VOLUMES

- Investing in 6" InP in Jarfalla, Sweden and Sherman, Texas



Coherent high-volume fab in Sherman Texas

6" InP wafer

SILICON PHOTONICS FOR 100G/LANE AND 200G/LANE



SiPh-based Module

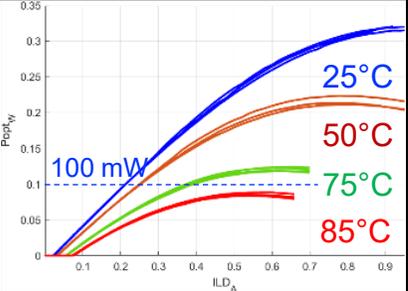


Modulation diagram from 800G 2xFR4 transmitter 224 Gb/s PAM4 optical eye

- For some applications, Silicon Photonics reduces module cost and complexity by integration of passives
- Silicon Photonics based 800G (8x100G) DR8 demonstrated ECOC 2022
- 224 Gb/s PAM4 eyes demonstrated, <1 dB TDECQ



100 mW Laser



Output power vs. bias current

- Silicon Photonics requires high power InP CW laser
 - 100 mW uncooled and 200 – 400 mW cooled
 - 1310nm, CWDM, LWDM

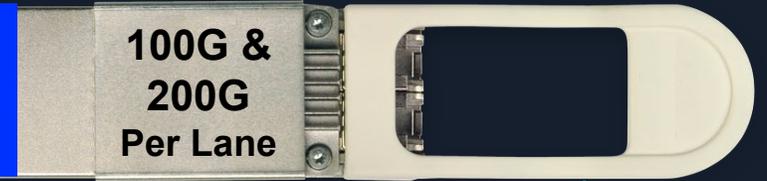
TRANSCEIVERS FOR AI

800G transceivers in production

- Supporting all protocols

800G
Transceiver

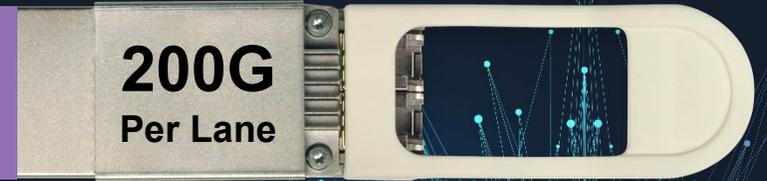
100G &
200G
Per Lane



1.6T transceivers will be shipped in 2024

1.6T
Transceiver

200G
Per Lane



3.2T with 200G/lane likely next

3.2T
Transceiver

200G
Per Lane



After that

- More lanes or
- 400G/lane or
- More advanced modulation

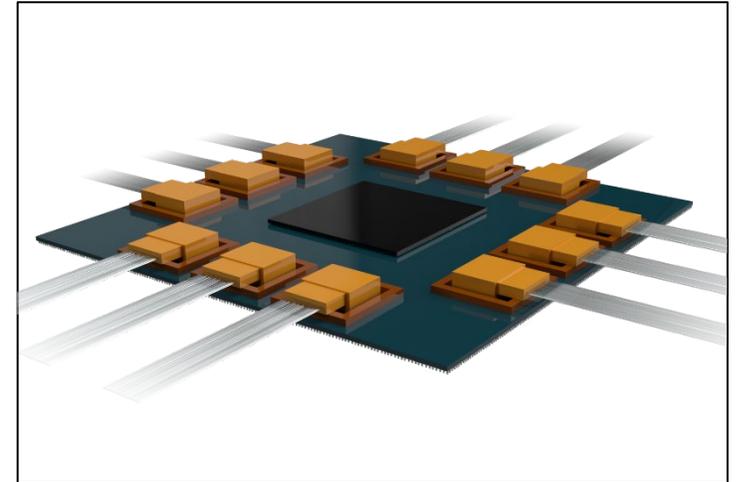
INTERNAL COMPONENTS SUPPORT ALL ARCHITECTURES



Traditional retimed pluggable transceivers, including InfiniBand and Ethernet



Linear Pluggable Optics (LPO) and Linear Receive Optics (LRO) pluggable transceivers

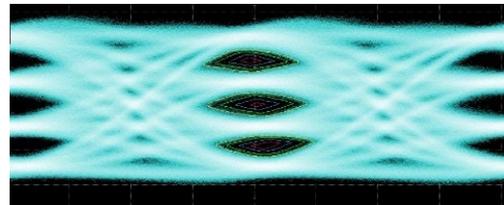
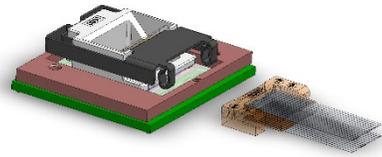
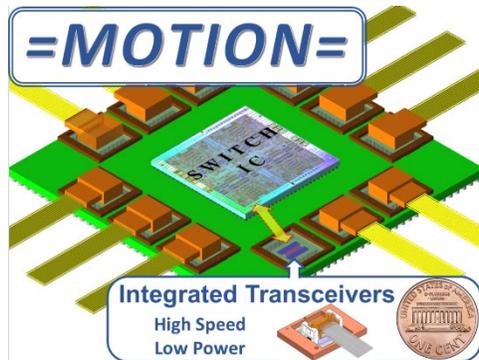


Near-Packaged Optics (NPO) and Co-Packaged Optics (CPO)

LINEAR, LINEAR-RECEIVE, NEAR AND CO-PACKAGED OPTICS

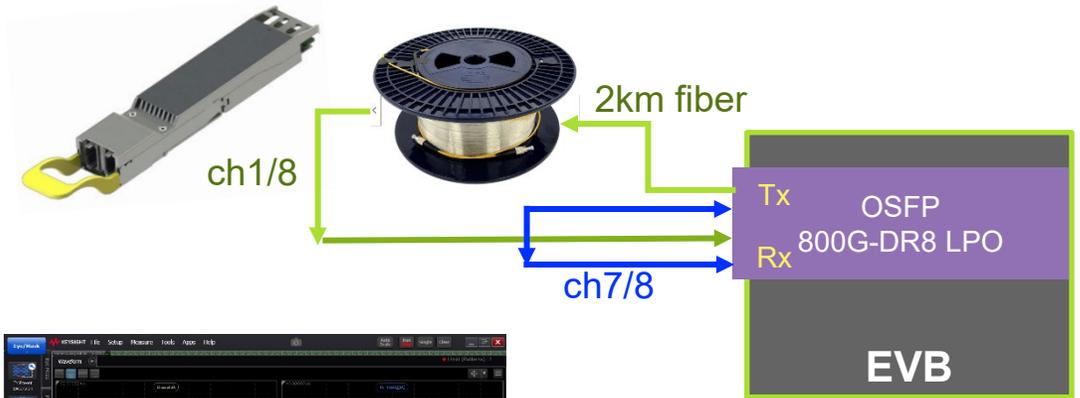
- LPO, LRO, NPO, and CPO are packaging and architectural partitioning compared traditional retimed pluggable optics
- Optical components are largely the same
- Coherent demo of 800G OFSP DR4 (4 x 200) LPO based on DFB-MZ at OFC 2024

Live demo of 800G VCSEL-based CPO at OFC 2023



940nm VCSEL @ 112G PAM-4

Live demo of OSFP 800G-DR8 LPO at ECOC 2023



WHY THE INDUSTRY LOVES PLUGGABLE TRANSCEIVERS

- **Multi-vendor ecosystem**
 - 1G – 800G, 30 m – 10 km
- **Standards-based**
- **“Pay-as-you-grow” cost model**
- **Easily replaceable**
- **Flexibility: Lower cost, lower power shortwave modules for shorter links and long wave modules for longer links**

Pluggable transceivers have been successful for these reasons for 25+ years, with hundreds of millions of units shipped





COHERENT HAS BEEN A LEADER IN DATACOM TRANSCEIVERS FOR TWO DECADES

Deep expertise in transceivers and in internal components

- Gallium Arsenide and Indium Phosphide semiconductor lasers
- Silicon Photonics
- IC's
- Passive Optical Components

Experienced manufacturing at scale with geodiversity for supply risk management

We will continue to lead at 800G and 1.6T, supporting rapid growth of AI

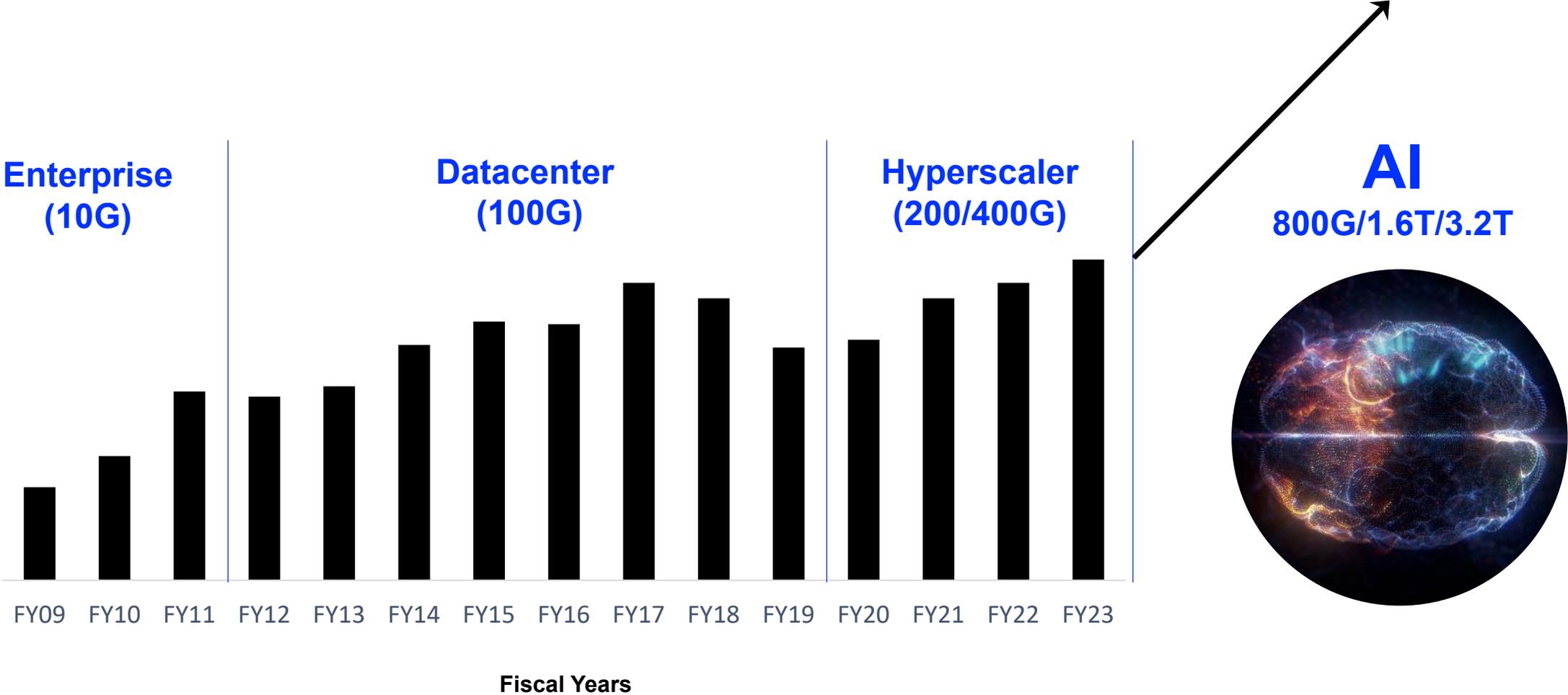
DATACOM BUSINESS UPDATE – FOCUS ON AI

Dr. Lee Xu - Executive Vice President, Datacom Transceivers

CONTENT

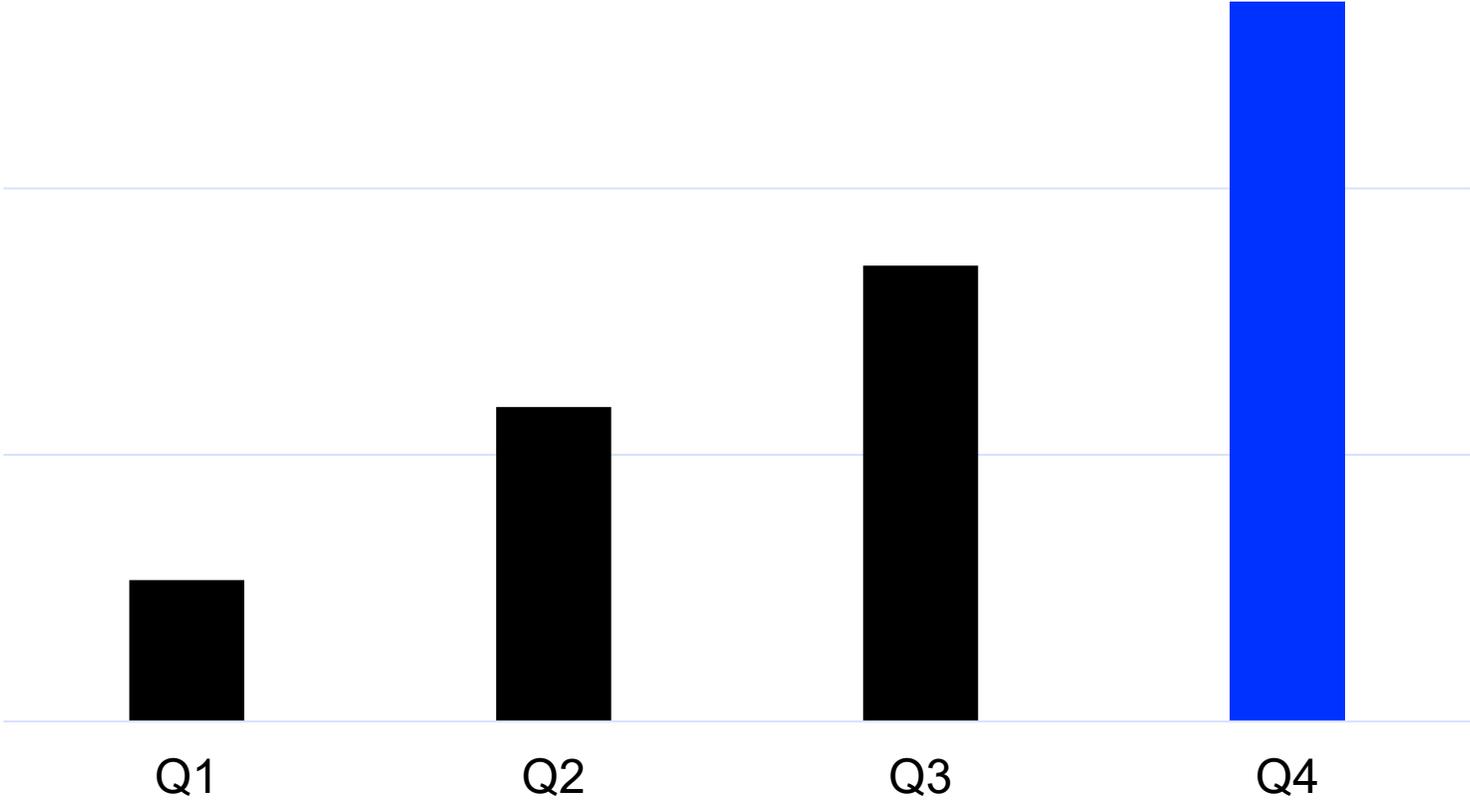
- **Our Datacom transceiver and AI business ramp**
- **Our product and technology roadmap**
- **Our Value Prop and Differentiation**

DATAKOM: THE RISE OF AI

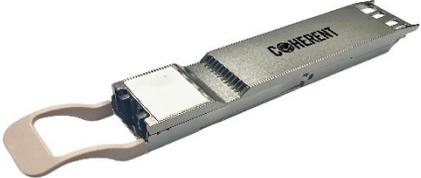


COHERENT'S AI TRANSCEIVER RAMP IN FY24

800G Product Ramp-up FY24

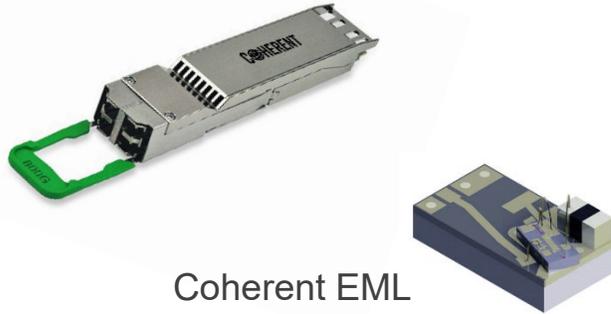


Short Reach



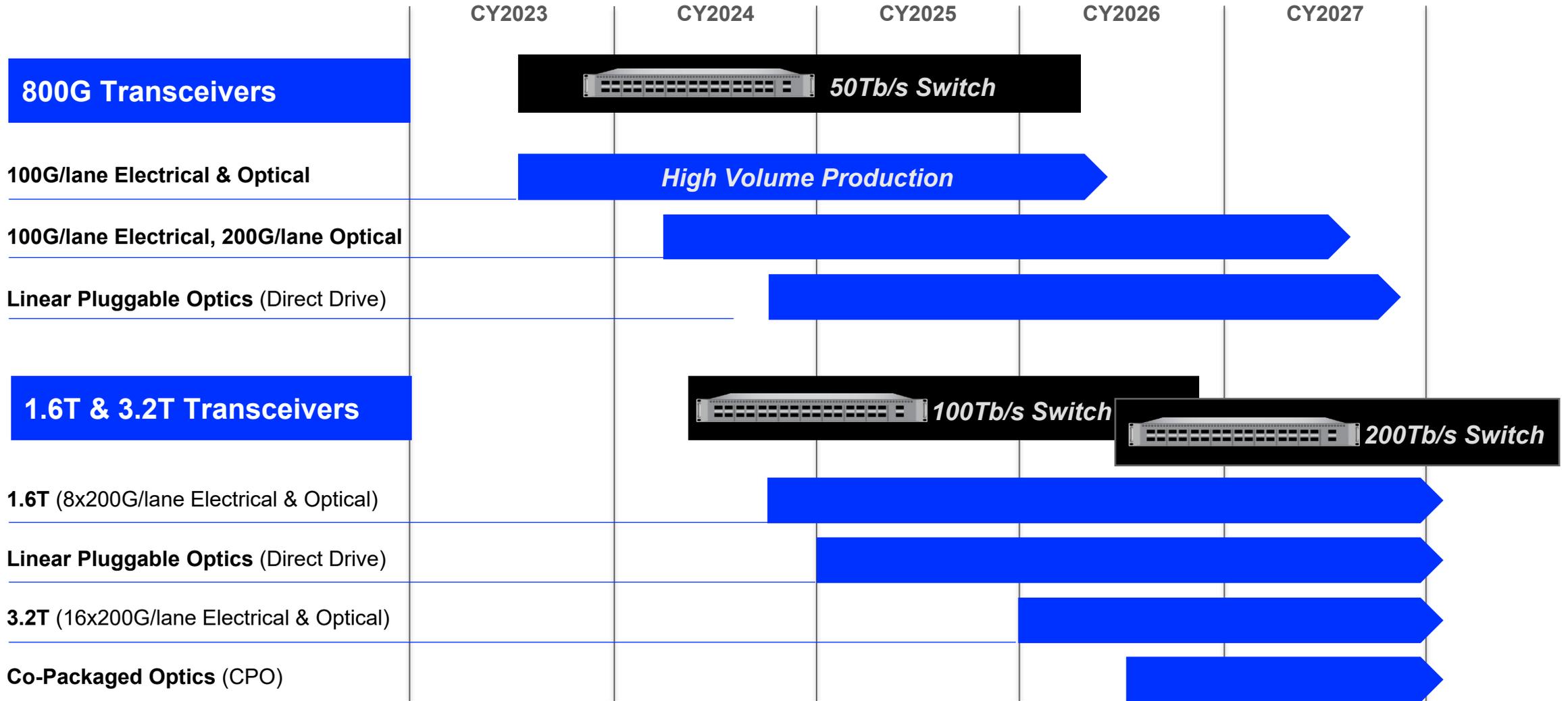
Coherent VCSEL Array

Long Reach



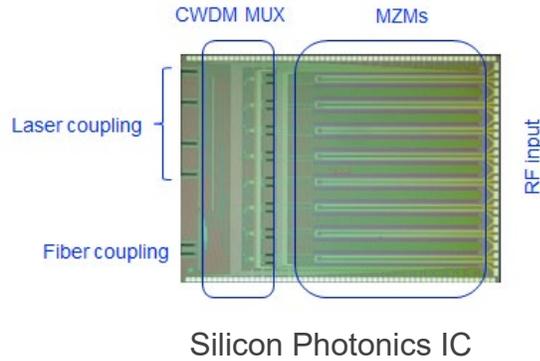
Coherent EML

DATAKOM TRANSCEIVER HIGH LEVEL ROADMAP

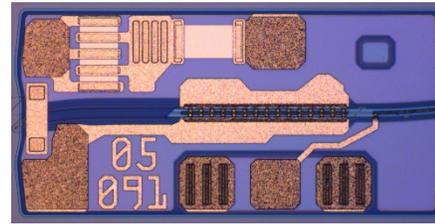


TECHNOLOGY DEVELOPMENT OF 1.6T/3.2T OUR VERTICAL INTEGRATION OF 200G PER OPTICAL LANE

Silicon Photonics (SiPh)



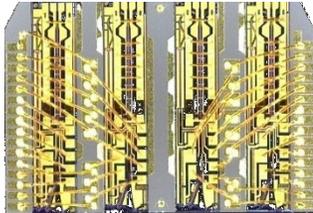
EMLs



Coherent EML

DFB-MZ

- Needed for 2-6 km distance
- Better linearity

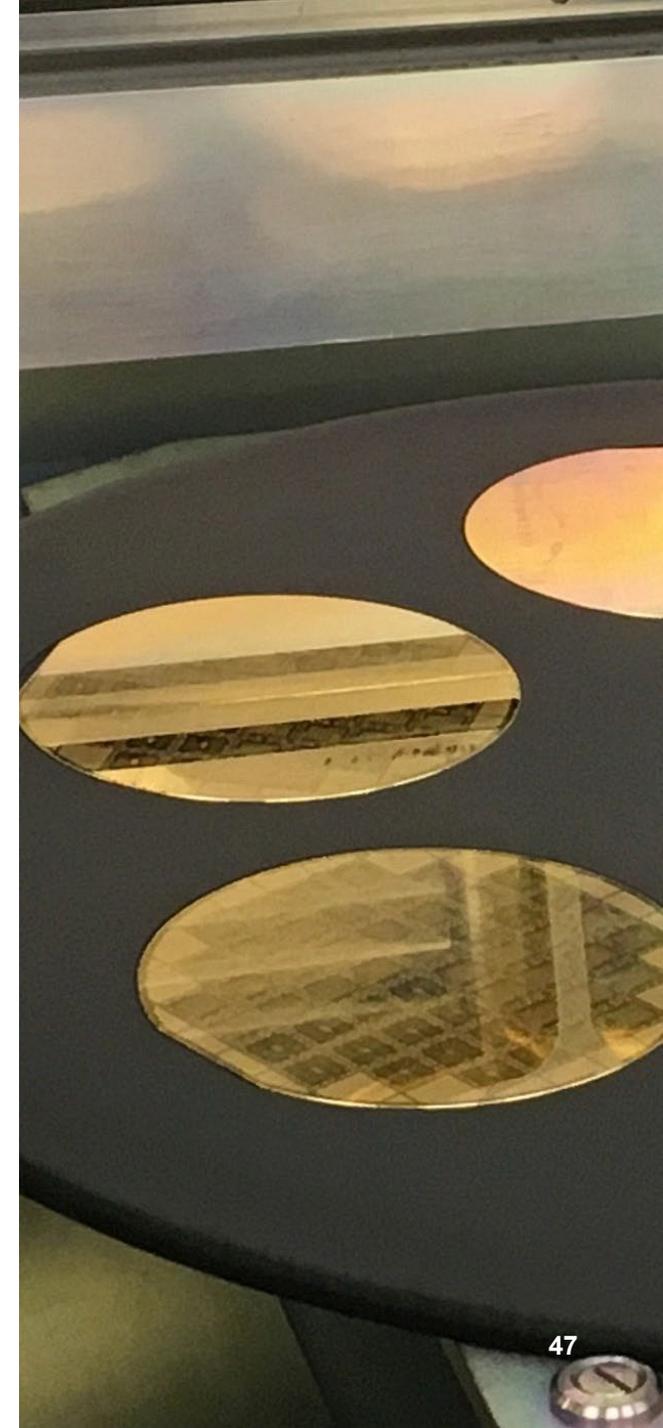


Coherent DMZ CoC, 4ch

200G/lane VCSEL exploration



Coherent VCSEL Array

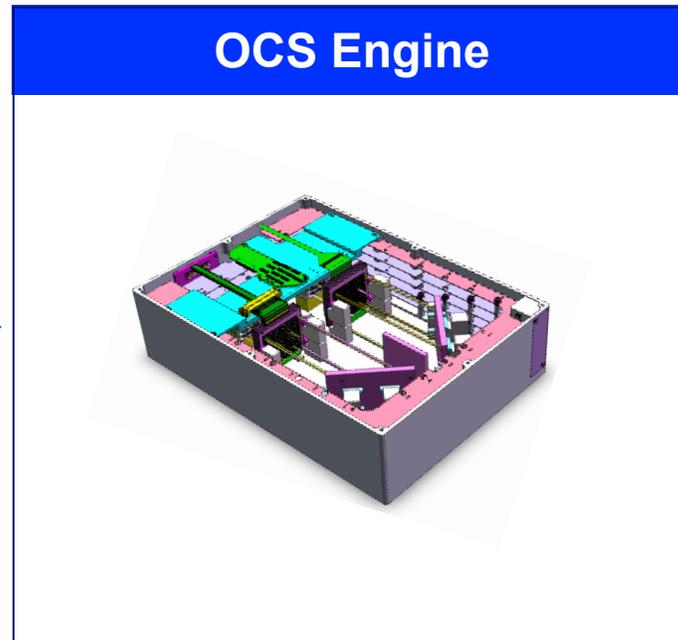
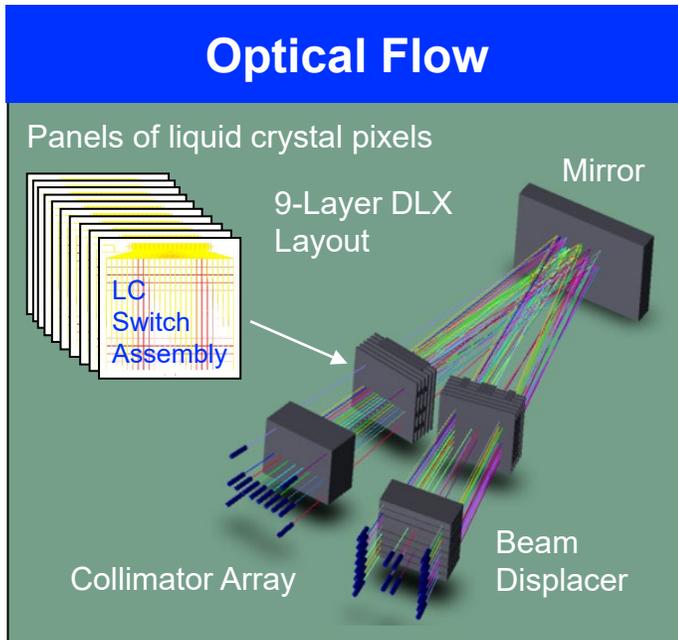


COHERENT'S OPTICAL CIRCUIT SWITCH FOR DATA CENTER

- **Datacenter Lightwave Cross-Connect (DLX™)**---a multi-hundred million dollar opportunity
- **Combines three key Coherent assets:**
 - Digital liquid crystal technology from our CoAdna WSS
 - Our systems capability from our optical line system (OLS) team
 - Our datacom customer intimacy from transceiver business

Target Customers

- Major hyperscaler and AI cluster builders

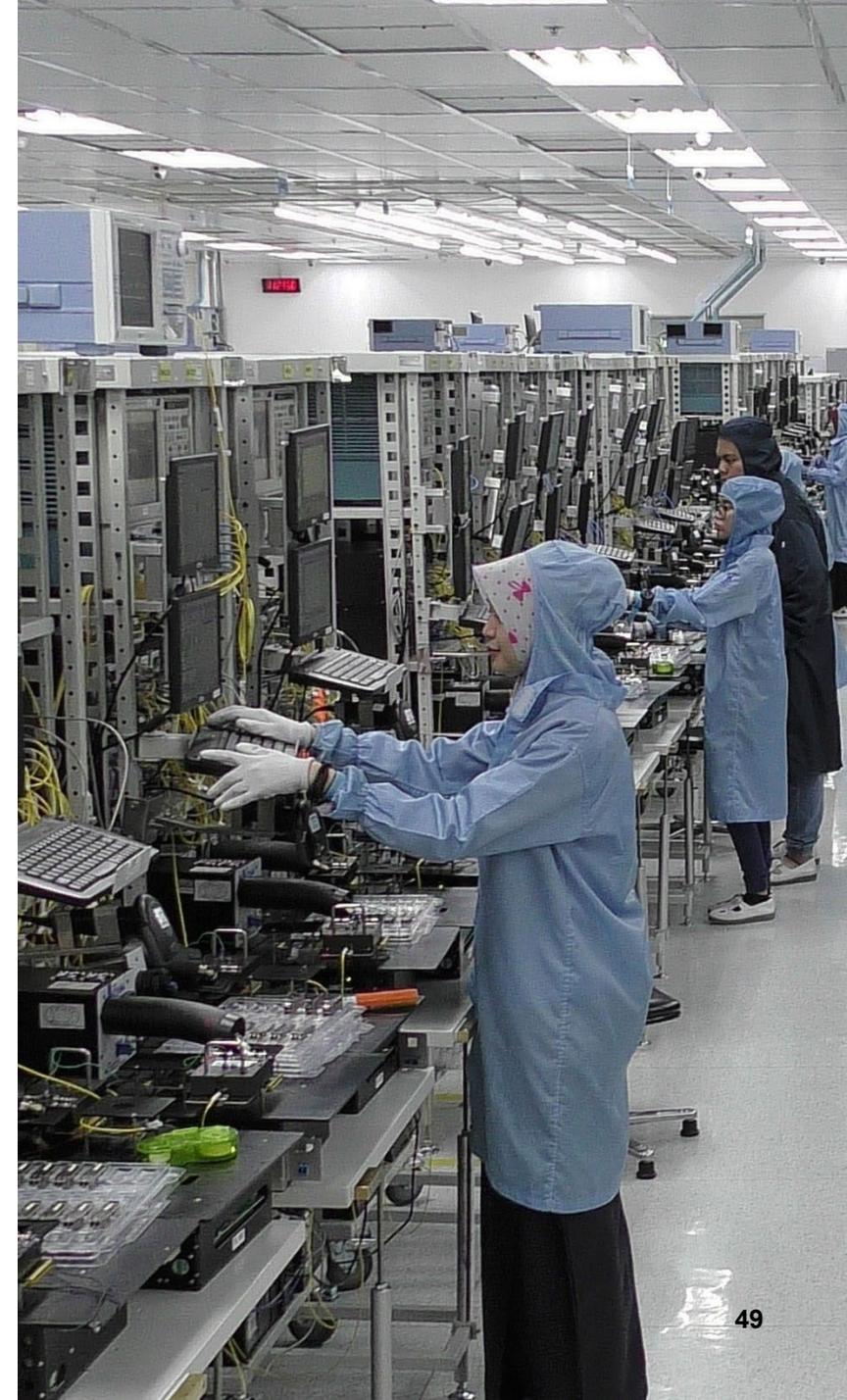


OUR CORE COMPETENCIES AND HOW WE COMPETE

- **Market leader in optical transceivers***
- **Broad portfolio and customer base**
- **Time to market—advanced R&D**
- **Vertical integration**
 - From design to manufacturing
 - Internal lasers and other optical components
- **Diversified, high quality, and scalable manufacturing**
 - Uniquely capable of satisfying demand from both within and outside China

*As tracked by Omdia

Transceiver volume assembly manufacturing facility in Ipoh, Malaysia



SUMMARY

AI surge is an enormous opportunity

800G ramping up to half of our revenue

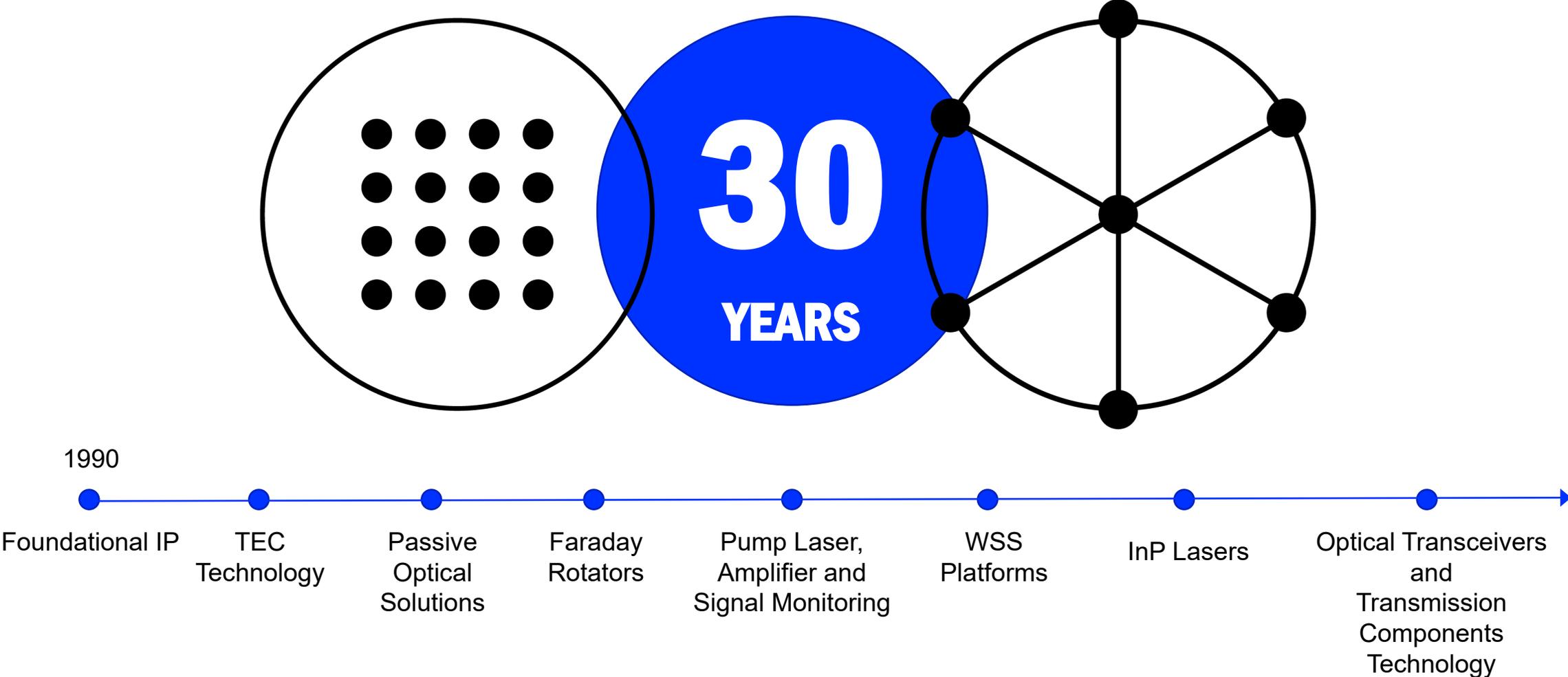
We aim to grow faster than market over the next 5 years

1.6/3.2T development with laser and transceiver advantages

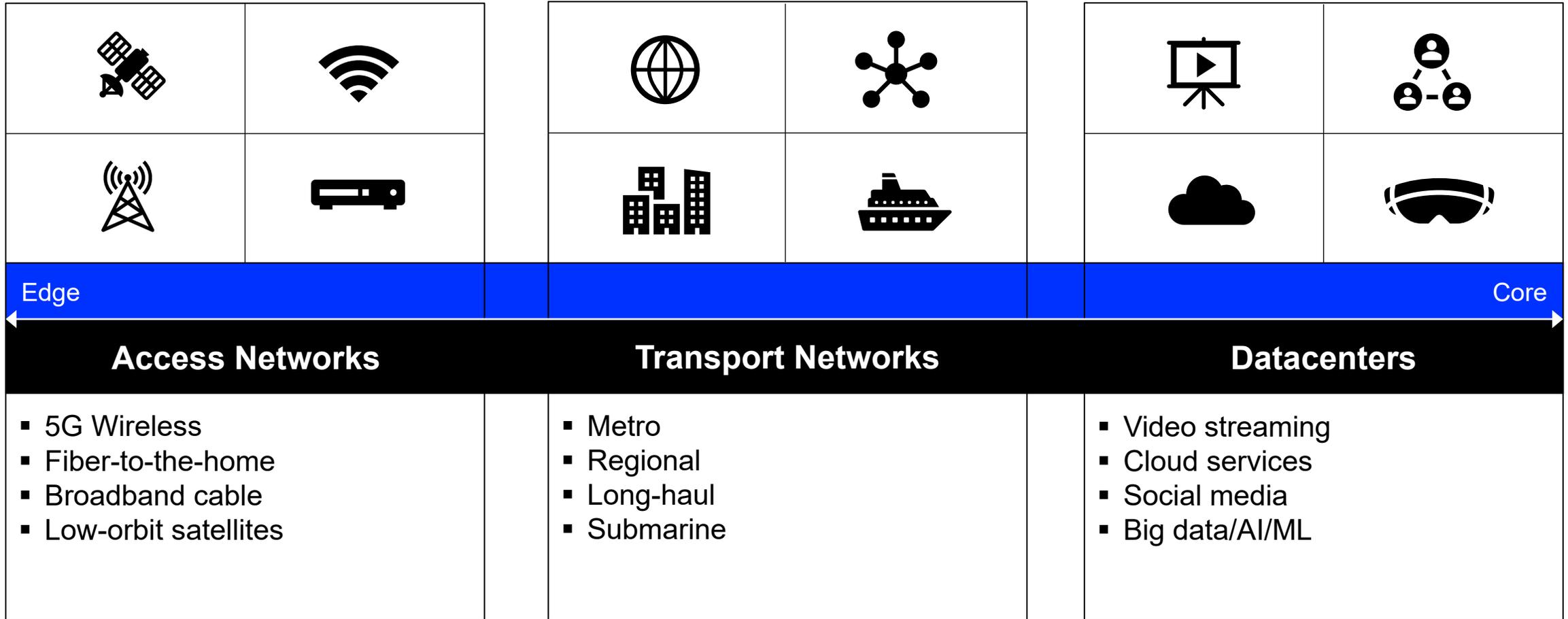
TELECOM BUSINESS UPDATE

Dr. Beck Mason - Executive Vice President, Telecommunications

OUR HERITAGE



COMMUNICATIONS NETWORKS



TELECOM MARKET

29.3 Billion
Networked devices

5.3 Billion
Internet users

Internet traffic growth

24%

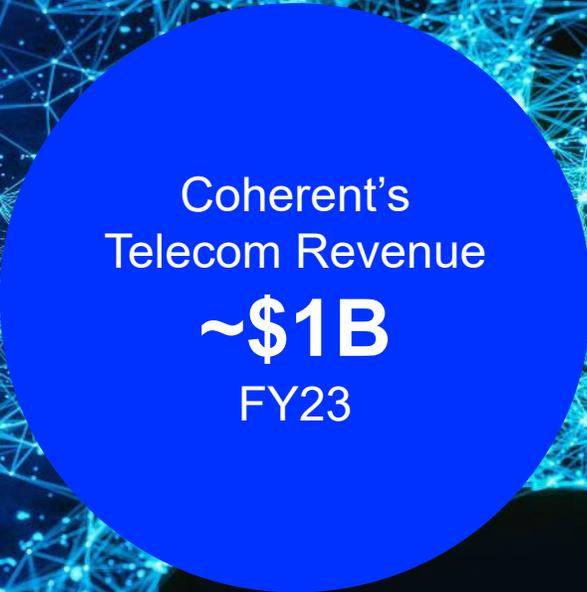
per year

Telecom market growth

16%

per year
for the next 5 years

Source: Cisco Annual Internet Report (2018-2023) White Paper



Coherent's
Telecom Revenue
~\$1B
FY23

BROAD PORTFOLIO OF TELECOM PRODUCTS

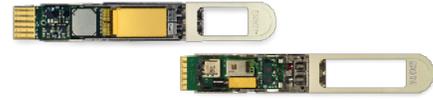
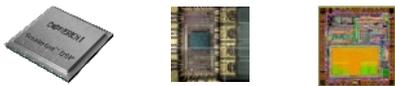
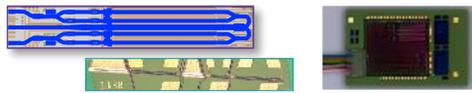
We have the broadest portfolio of optical components and modules for transport applications

- Subsystems are more differentiated and enable us to sell on features and capability
- Our focus is on subsystem and system level solutions that maximize our share of the total value stream

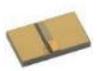
	Systems
	Subsystems
	Modules-Amps, WSS, OCM, ...
	Optical components

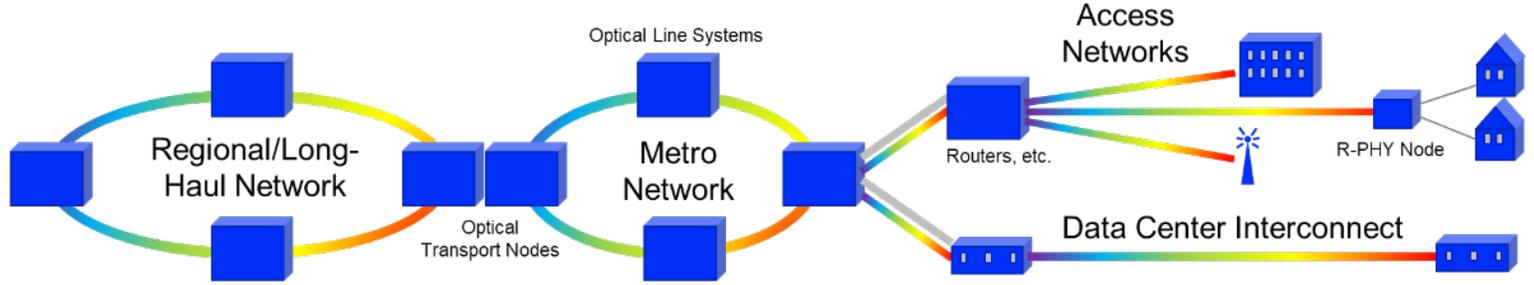
We are leaders in the fundamental enabling technologies for optical transmission

- IC and photonic chip technology enables us to differentiate our solutions, increase gross margins and gain better control over time to market
- Our focus is on go to market at the module and component level to maximize revenue and profit opportunity

	Transceiver modules
	Optical components
	High speed IC and Coherent DSP
	Photonic chips InP and SiP

OPTICAL LINE SYSTEMS

Capabilities	Solutions					
Module Integration, Algorithms & Firmware	 ROADM Linecards	 Optical Channel Monitor	 Wavelength Selective Switch	 Optical Amplifier	 Mux/Demux Modules	 OTDR Modules
Device Packaging	 980nm & 14xx Pump Lasers	 Isolators & Mux/Demux	 Tunable Filters	 Variable Optical Attenuator		
Semiconductors, Polishing & Coatings	 Lenses & Filters	 Ga As, Si and InP Wafers	 Laser Chips	 LCOS	 ASIC	 Gratings



TELECOM TECHNOLOGY EVOLUTION



Wavelength Selective Switch

2x C&L bands channels



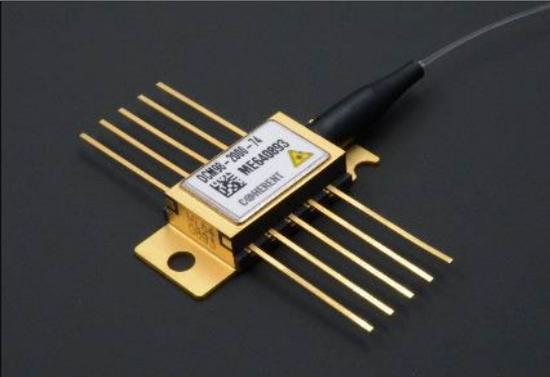
Amplifier

Higher power pump capability to deliver more efficient amplifiers



Optical Channel Monitoring

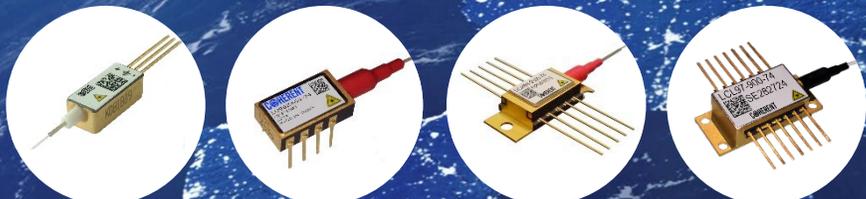
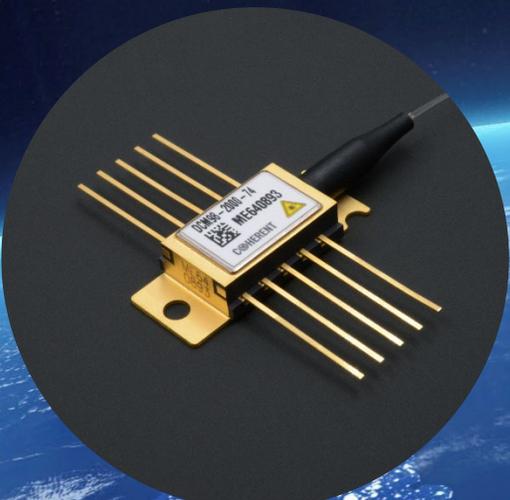
Enables a single device to cover both C&L bands together



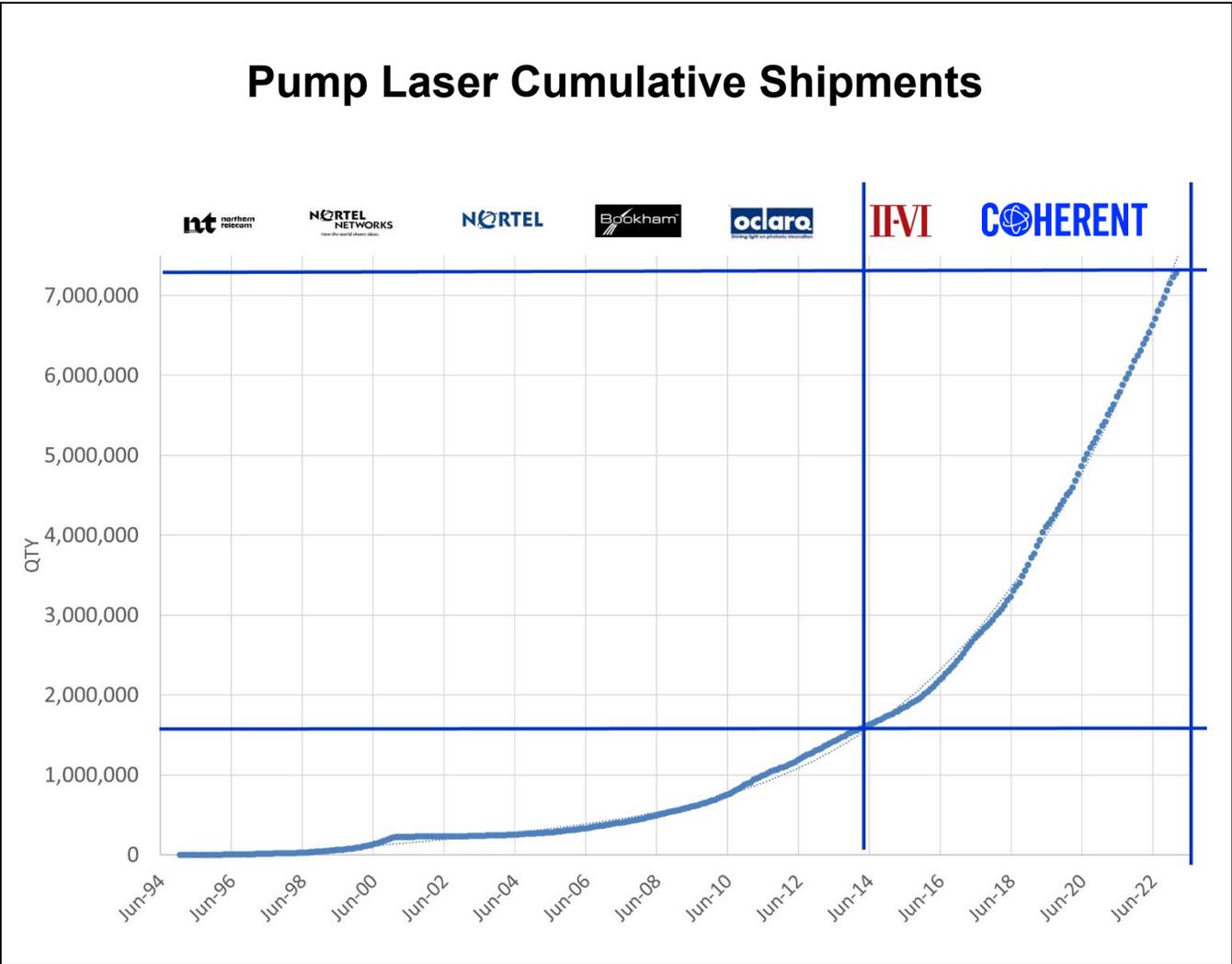
Pump Laser

The highest power per pump emitter

PUMP LASERS



Pump Laser Cumulative Shipments

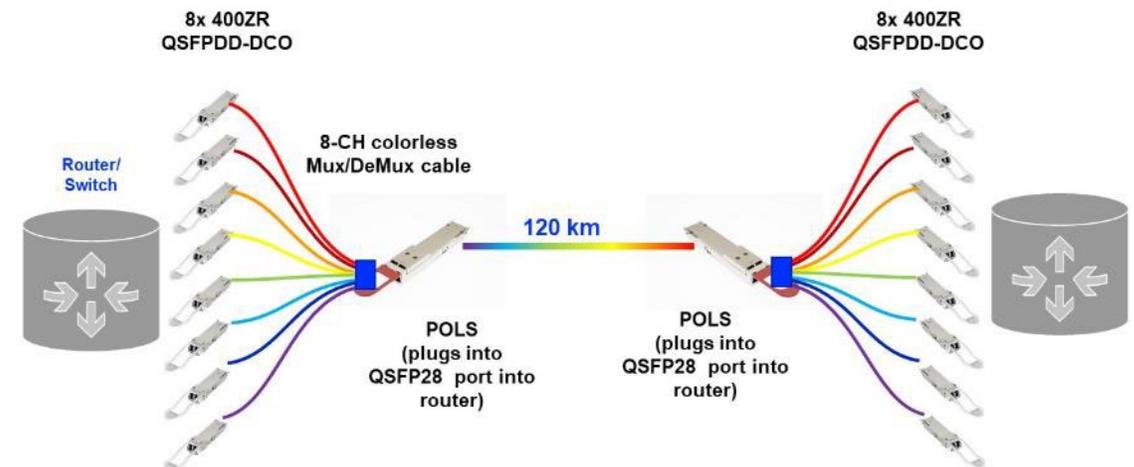


PLUGGABLE OPTICAL LINE SUBSYSTEM (POLS)

- Bi-directional, dual erbium-doped fiber amplifier (EDFA) in QSFP pluggable module
 - Booster amplifier for transmit direction
 - Pre-amplifier for receive direction
- External DWDM Mux/Demux cable assembly.

Applications

- IP-over-DWDM point-to-point
- Access networks



QSFP Dual EDFA module



Mux/Demux cable assembly

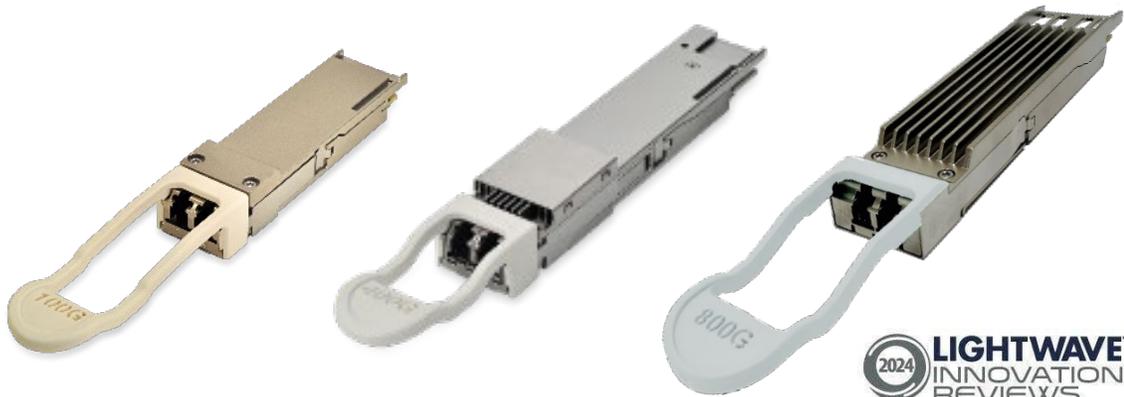


COHERENT TRANSCEIVER TECHNOLOGY

- Fully automated high volume manufacturing
- Module design including embedded FW development
- Optical subassembly design and manufacturing
- High speed IC and coherent DSP development
- Photonic chip design in InP and SiP and high volume manufacturing



SCALING CAPACITY AND REACH



100G

400G

800G

- Coherent DCO modules enable scaling from 100 to 800G per wavelength
- With reaches from 120km out to > 2000km
- Supports Metro, Regional and DCI

REDUCING SIZE AND POWER



~18 Watts



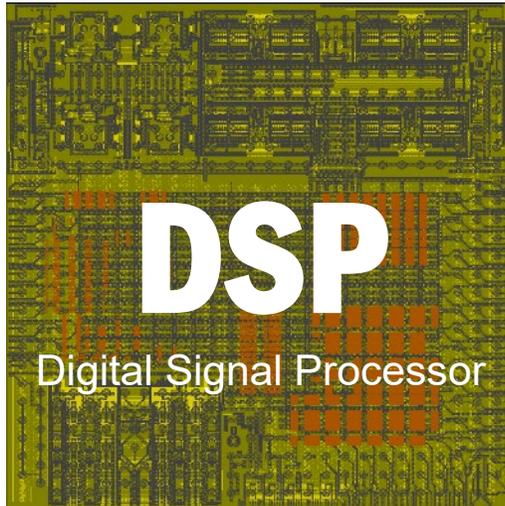
~15 Watts



~5 Watts

Three generations of Coherent modules shrinking size and reducing power dissipation

DSPs: KEY BUILDING BLOCKS IN COHERENT TRANSCEIVERS



- DSP converts digital data from a switch or router into the complex analog modulation signals
- Converts the received signal at the other end of the link back into digital data and compensates for any signal impairments



DSP INVESTMENTS



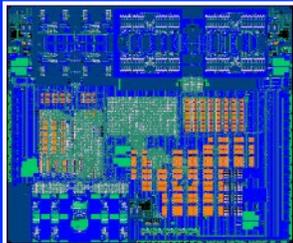
Steelerton 100G
7nm - 2W 17M Gates

Silverton 400-800G
3nm - 10W 300M Gates

Nickleton 1.6T
2nm - XX Gates

100G COHERENT TRANSCEIVERS

100ZR QSFP28 DCO



Steelerton™ DSP
purpose-built for
small size and low
power consumption

Purpose-built power-
optimized tunable laser

Highly integrated silicon
photonics PIC

- World's first Digital Coherent Optics (DCO) module in QSFP28 form factor
- 100G capacity, 300 km reach
- Based on Coherent 7 nm digital signal processor (DSP), silicon photonics transmitter/receiver, and tunable laser
- Serves metro-edge and high-volume edge access markets

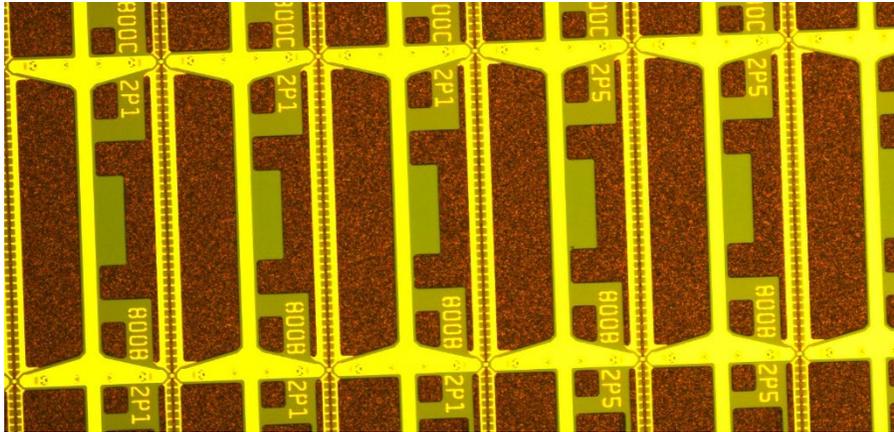
IP-OVER-DWDM

- Coherent “colored” pluggable transceivers plug directly into routers
- Enabler: coherent technology has shrunk in size and power dissipation to fit into small form-factor pluggable modules
- Two network applications:
 - Metro / Regional Networks with ROADMs
 - Ring/mesh architectures that require higher performance solutions
 - Data Center Interconnects
 - Point-to-point architecture which require efficient power optimized solutions

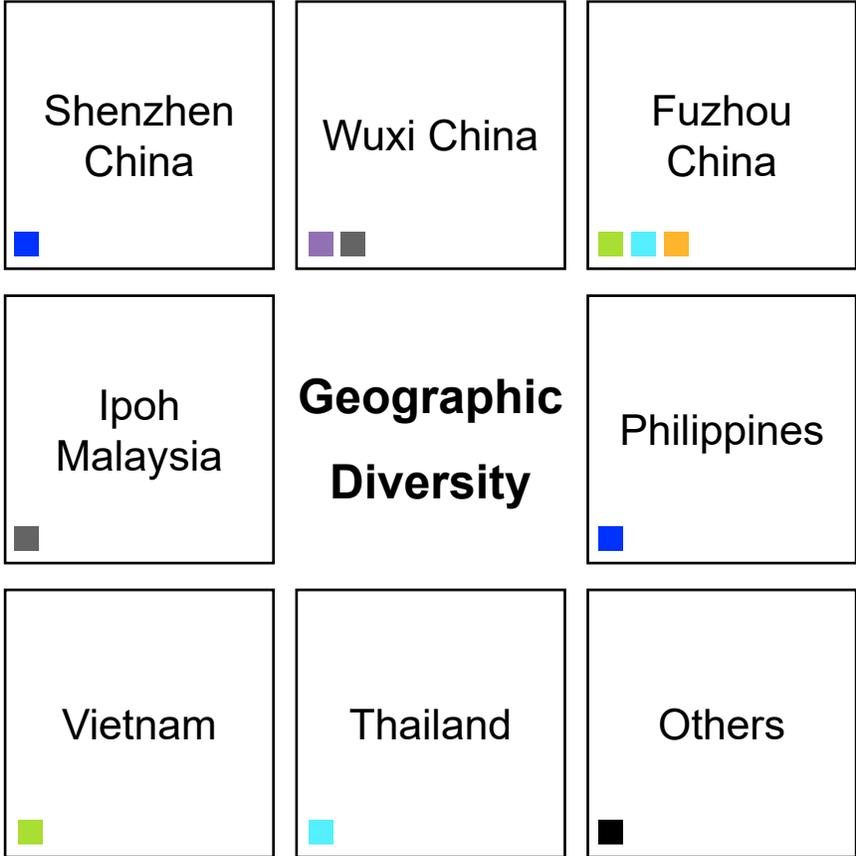


PHOTONIC DEVICES

- **State of the art wafer III-V wafer fabs in:**
 - Zurich Switzerland
 - Jarfalla Sweden
 - Sherman Texas
- **Enable our leading edge GaAs and InP photonic devices for Telecom and Datacom**

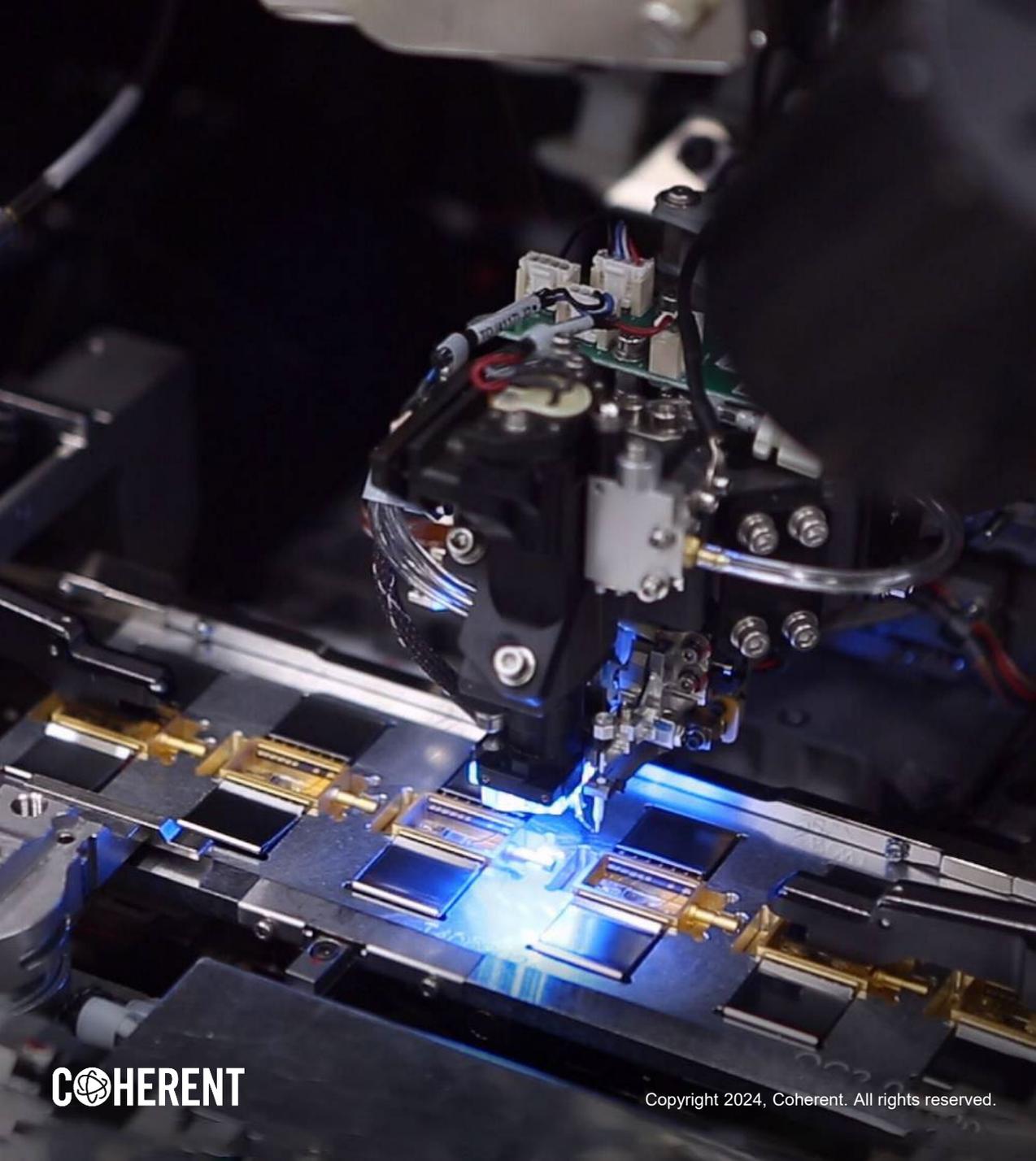


MANUFACTURING ADVANTAGE



- Pump Laser
 Photonic components
 Transceiver
- Passive optics
 Amplifiers line cards
 Other subsystem





ASSEMBLY OPERATIONS AND AUTOMATION

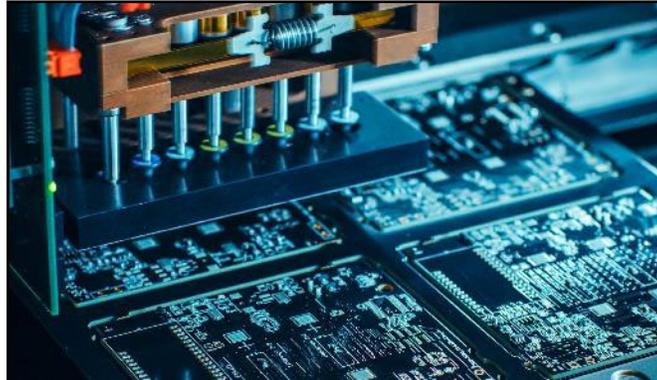
- Internally developed automation
- Assembly and test automation
- Consistent product quality
- Better manufacturing efficiency and cost

HOW WE WIN



Telecom components

Broadest and deepest portfolio of fundamental technologies and components for networking



Telecom Modules

Wide array of engineered module solutions to meet any network need



Telecom Subsystems

Strong systems and integration capability to provide complete customer solutions

Q&A



Paul Silverstein
Vice President,
Investor Relations



Dr. Chuck Mattera
Chair and CEO



Dr. Giovanni Barbarossa
Chief Strategy Officer and
President, Materials Segment



Sunny Sun
President, Networking
Segment



Dr. Sanjai Parthasarathi
Chief Marketing Officer



Dr. Julie Sheridan Eng
Chief Technology Officer



Dr. Lee Xu
Executive Vice President,
Datacom Transceivers



Dr. Beck Mason
Executive Vice President,
Telecommunications

C**HERENT**